#### FOR IMMEDIATE RELEASE

# ACTIVISION BLIZZARD ANNOUNCES BETTER-THAN-EXPECTED SECOND QUARTER 2014 FINANCIAL RESULTS

Company Increases CY 2014 Full-Year Revenue and EPS Outlook

Company Expects to Deliver Record Non-GAAP Full-Year EPS in 2014

Santa Monica, CA – August 5, 2014 – Activision Blizzard, Inc. (Nasdaq: ATVI) today announced better-than-expected financial results for the second quarter of 2014.

		Secon	d Quarter	
			Prior	
(in millions, except EPS)	<u>2014</u>	<u>C</u>	utlook*	<u>2013</u>
GAAP				
Net Revenues	\$ 970	\$	910	\$ 1,050
EPS	\$ 0.28	\$	0.22	\$ 0.28
Non-GAAP				
Net Revenues	\$ 658	\$	600	\$ 608
EPS	\$ 0.06	\$	0.01	\$ 0.08

<sup>\*</sup>Prior outlook was provided by the company on May 6, 2014 in its earnings release

For the quarter ended June 30, 2014, Activision Blizzard's GAAP net revenues were \$970 million, as compared with \$1.05 billion for the second quarter of 2013. On a non-GAAP basis, the company's net revenues were \$658 million, as compared with \$608 million for the second quarter of 2013. For the second quarter of 2014, GAAP net revenues from digital channels represented 49% of the company's total revenues. On a non-GAAP basis, net revenues from digital channels represented a record 73% of the company's total revenues.

For the quarters ended June 30, 2014 and 2013, Activision Blizzard's GAAP earnings per diluted share were \$0.28. On a non-GAAP basis, the company's earnings per diluted share were \$0.06 for the second quarter of 2014, as compared with \$0.08 for the second quarter of 2013.

The company reports results on both a GAAP and a non-GAAP basis. Please refer to the tables at the back of this press release for a reconciliation of the company's GAAP and non-GAAP results.

Bobby Kotick, Chief Executive Officer of Activision Blizzard, said, "Our better-than expected performance was driven by continued strong digital sales from Blizzard Entertainment's *World of Warcraft®*, *Diablo® III: Reaper of Souls™* and Blizzard Entertainment's newest franchise, *Hearthstone®: Heroes of Warcraft™*, which recently launched on the iPad and continues to be well received by audiences around the world, as well as digital sales from Activision Publishing's *Call of Duty®*. Based on our results, we are raising our full-year outlook and we expect to grow our non-GAAP revenues year-over-year and deliver record non-GAAP earnings per share for the full year."

Kotick added, "Over the next few months we expect to release some of the very best games in our company's history. Blizzard Entertainment plans to launch *World of Warcraft: Warlords of Draenor*<sup>TM</sup>, the newest expansion in the epic franchise, which more than 1.5 million Western subscribers have already pre-purchased, and Activision Publishing expects to release *Destiny*<sup>TM</sup>, which we believe will be the largest new intellectual property launch in videogame history, as well as *Skylanders Trap Team*<sup>TM</sup> and *Call of Duty: Advanced Warfare*.

Kotick continued, "Today, we have more opportunities to create great content using new platforms and business models while also expanding into new geographies, and are embracing all of these growth opportunities with the same commitment to excellence that we have demonstrated over the past 23 years. As the world's largest and most profitable independent interactive entertainment company, we remain focused on creating the most compelling, engaging games for our dedicated audiences and providing superior returns for our shareholders."

### **Selected Business Highlights:**

- Life to date, Activision Publishing's *Call of Duty: Ghosts* remained the #1 best-selling game on the next-generation consoles in North America and Europe combined.<sup>1</sup>
- In North America and Europe combined, for the first six months of 2014, Activision Publishing's *Skylanders SWAP Force*<sup>TM</sup> was the #2 best-selling console and handheld game overall in dollars, and in North America, *Skylanders SWAP Force* outsold the #1 action figure line.<sup>2</sup>
- As of June 30, 2014, Blizzard Entertainment's *Diablo III: Reaper of Souls* remained the #1 PC game in dollars in both North America and Europe and, including its expansion and digital sales, Diablo III has sold more than 20 million copies worldwide across all platforms since its release in 2012.<sup>3</sup>

- As of June 30, 2014, Blizzard Entertainment's *World of Warcraft* remains the #1 subscription-based MMORPG, with approximately 6.8 million subscribers.<sup>4</sup> There was a decline in subscribers quarter over quarter, which was disproportionately concentrated in the East and was similar to the seasonal decline experienced during the second quarter of 2012, prior to the launch of the most recent expansion later that year.
- On July 15, 2014, Blizzard Entertainment and NetEase, Inc. jointly announced an agreement to license Blizzard Entertainment's award-winning action role-playing game, *Diablo III*, to a NetEase, Inc. affiliate in mainland China.
- During the quarter, Activision Blizzard paid its highest dividend ever of \$0.20 per common share, totaling \$147 million.

### **Company Outlook:**

Today, Activision Publishing released *Call of Duty: Ghosts Nemesis*, a downloadable content pack exclusively on Xbox Live for both Xbox One and Xbox 360®. The company expects to release *Call of Duty: Ghosts Nemesis* on other platforms later in the third quarter of 2014.

Additionally, on September 9, 2014, Activision Publishing plans to release Bungie's highly anticipated game, *Destiny*, for Sony's PlayStation®4 and PlayStation®3 and Microsoft's Xbox One and Xbox 360. Preorders for the game are tracking towards an industry record for a new intellectual property.

Earlier this quarter, Blizzard Entertainment released *Curse of Naxxramas*<sup>TM</sup>: *A Hearthstone Adventure* for Windows, Mac and iPad. On August 19, 2014, Blizzard Entertainment also expects to release *Diablo III*: *Reaper of Souls - Ultimate Evil Edition*<sup>TM</sup> for Sony's PlayStation 4 and PlayStation 3 and Microsoft's Xbox One and Xbox 360.

Based on its second quarter results, Activision Blizzard is raising its full year outlook. The company's third-quarter and full-year net revenue and earnings per share outlook are as follows:

	C	GAAP	Prior* GAAP	Nor	n-GAAP	I	Prior* Non- GAAP
(in millions, except EPS)		utlook	utlook		utlook		utlook
<u>CY 2014</u>							
Net Revenues	\$	4,240	\$ 4,220	\$	4,700	\$	4,675
EPS	\$	0.91	\$ 0.89	\$	1.29	\$	1.27
Fully Diluted Shares**		750	750		750		750
<u>Q3 2014</u>							
Net Revenues	\$	650	n/a	\$	975		n/a
EPS	\$	(0.07)	n/a	\$	0.11		n/a
Fully Diluted Shares**		719	n/a		745		n/a

<sup>\*</sup> Prior outlook was provided by the company on May 6, 2014 in its earnings release

### **Conference Call**

Today at 4:30 p.m. EDT, Activision Blizzard's management will host a conference call and Webcast to discuss the company's results for the quarter ended June 30, 2014 and management's outlook for the remainder of the calendar year. The company welcomes all members of the financial and media communities and other interested parties to visit the "Investor Relations" area of <a href="https://www.activisionblizzard.com">www.activisionblizzard.com</a> to listen to the conference call via live Webcast or to listen to the call live by dialing into 888-329-8889 in the U.S. with passcode 9595797.

### **About Activision Blizzard**

Activision Blizzard, Inc. is the largest and most profitable independent western interactive entertainment publishing company. It develops and publishes some of the most successful and beloved entertainment franchises in any medium, including *Call of Duty, Skylanders, World of Warcraft, StarCraft*® and *Diablo*.

Headquartered in Santa Monica California, Activision Blizzard maintains operations throughout the United States, Europe, and Asia. It develops and publishes games on all leading interactive platforms and its games are available in most countries around the world. More information about Activision Blizzard and its products can be found on the company's website, www.activisionblizzard.com.

<sup>\*\*</sup>Fully diluted weighted average shares include participating securities and dilutive options on a weighted average basis. With expected GAAP net losses for Q3 2014, basic weighted average shares are used in the losses per share calculation.

### Activision Announces Q2 2014 Earnings Results

- <sup>1</sup>According to The NPD Group and GfK Chart-Track
- <sup>2</sup>According to The NPD Group and GfK Chart-Track and Activision Blizzard internal estimates, including toys and accessories
- <sup>3</sup> According to The NPD Group, GfK Chart-Track and Activision Blizzard internal estimates
- <sup>4</sup> According to Activision Blizzard internal estimates

**Subscriber Definition:** *World of Warcraft* subscribers include individuals who have paid a subscription fee or have an active prepaid card to play *World of Warcraft*, as well as those who have purchased the game and are within their free month of access. Internet Game Room players who have accessed the game over the last thirty days are also counted as subscribers. The above definition excludes all players under free promotional subscriptions, expired or cancelled subscriptions, and expired prepaid cards. Subscribers in licensees' territories are defined along the same rules.

**Non-GAAP Financial Measures:** As a supplement to our financial measures presented in accordance with Generally Accepted Accounting Principles ("GAAP"), Activision Blizzard presents certain non-GAAP measures of financial performance. These non-GAAP financial measures are not intended to be considered in isolation from, as a substitute for, or as more important than, the financial information prepared and presented in accordance with GAAP. In addition, these non-GAAP measures have limitations in that they do not reflect all of the items associated with the company's results of operations as determined in accordance with GAAP.

Activision Blizzard provides net revenues, net income (loss), earnings (loss) per share and operating margin data and guidance both including (in accordance with GAAP) and excluding (non-GAAP) certain items. In addition, Activision Blizzard provides EBITDA (defined as GAAP net income (loss) before interest (income) expense, income taxes, depreciation and amortization) and adjusted EBITDA (defined as non-GAAP operating margin (see non-GAAP financial measure below) before depreciation). The non-GAAP financial measures exclude the following items, as applicable in any given reporting period:

- the change in deferred revenues and related cost of sales with respect to certain of the company's onlineenabled games;
- expenses related to stock-based compensation;
- the amortization of intangibles from purchase price accounting;
- fees and other expenses related to the acquisition of 429 million shares of our common stock on October 11, 2013 from Vivendi, pursuant to the stock purchase agreement dated July 25, 2013 and the \$4.75 billion debt financings related thereto; and
- the income tax adjustments associated with any of the above items.

In the future, Activision Blizzard may also consider whether other significant non-recurring items should also be excluded in calculating the non-GAAP financial measures used by the company. Management believes that the presentation of these non-GAAP financial measures provides investors with additional useful information to measure Activision Blizzard's financial and operating performance. In particular, the measures facilitate comparison of operating performance between periods and help investors to better understand the operating results of Activision Blizzard by excluding certain items that may not be indicative of the company's core business, operating results or future outlook. Internally, management uses these non-GAAP financial measures in assessing the company's operating results, and measuring compliance with the requirements of the company's debt financing agreements, as well as in planning and forecasting.

Activision Blizzard's non-GAAP financial measures are not based on a comprehensive set of accounting rules or principles, and the terms non-GAAP net revenues, non-GAAP net income, non-GAAP earnings per share, non-GAAP operating margin, and non-GAAP or adjusted EBITDA do not have a standardized meaning. Therefore, other companies may use the same or similarly named measures, but exclude different items, which may not provide investors a comparable view of Activision Blizzard's performance in relation to other companies.

Management compensates for the limitations resulting from the exclusion of these items by considering the impact of the items separately and by considering Activision Blizzard's GAAP, as well as non-GAAP, results and outlook, and by presenting the most comparable GAAP measures directly ahead of non-GAAP measures, and by providing a reconciliation that indicates and describes the adjustments made.

### Activision Announces Q2 2014 Earnings Results

In addition to the reasons stated above, which are generally applicable to each of the items Activision Blizzard excludes from its non-GAAP financial measures, there are additional specific reasons why the company believes it is appropriate to exclude the change in deferred revenues and related cost of sales with respect to certain of the company's online-enabled games.

Since Activision Blizzard has determined that some of our games' online functionality represents an essential component of gameplay and, as a result, a more-than-inconsequential separate deliverable, we recognize revenues attributed to these game titles over their estimated service periods, which may range from five months to a maximum of less than a year. The related cost of sales is deferred and recognized as the related revenues are recognized. Internally, management excludes the impact of this change in deferred revenues and related cost of sales in its non-GAAP financial measures when evaluating the company's operating performance, when planning, forecasting and analyzing future periods, and when assessing the performance of its management team. Management believes this is appropriate because doing so enables an analysis of performance based on the timing of actual transactions with our customers, which is consistent with the way the company is measured by investment analysts and industry data sources. In addition, excluding the change in deferred revenues and the related cost of sales provides a much more timely indication of trends in our operating results.

Cautionary Note Regarding Forward-looking Statements: Information in this press release that involves Activision Blizzard's expectations, plans, intentions or strategies regarding the future, including statements under the heading "Company Outlook," are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements consist of any statement other than a recitation of historical facts and include, but are not limited to: (1) projections of revenues, expenses, income or loss, earnings or loss per share, cash flow or other financial items; (2) statements of our plans and objectives, including those relating to product releases; (3) statements of future financial or operating performance; (4) statements about the impact of the transactions involving the repurchase of shares from Vivendi, S.A., and the debt financing related thereto; and (5) statements of assumptions underlying such statements. Activision Blizzard generally uses words, such as "outlook," "forecast," "will," "could," "should," "would," "to be," "plan," "plans," "believes," "may," "might," "expects," "intends," "intends as," "anticipates," "estimate," "future," "positioned," "potential," "project," "remain," "scheduled," "set to," "subject to," "upcoming" and other similar expressions to help identify forward-looking statements. Forward-looking statements are subject to business and economic risk, reflect management's current expectations, estimates and projections about our business, and are inherently uncertain and difficult to predict. Activision Blizzard's actual future results could differ materially from those expressed in the forward-looking statements set forth in this release. Risks and uncertainties that may affect our future results include, but are not limited to, sales levels of Activision Blizzard's titles, increasing concentration of titles, shifts in consumer spending trends, the impact of the current macroeconomic environment, Activision Blizzard's ability to predict consumer preferences, including interest in specific genres, such as first-person action, massively multiplayer online and "toys to life" games, and preferences among hardware platforms, the seasonal and cyclical nature of the interactive game market, changing business models, including digital delivery of content, competition including from used games and other forms of entertainment, possible declines in software pricing, product returns and price protection, product delays, adoption rate and availability of new hardware (including peripherals) and related software, particularly during the ongoing console transition, rapid changes in technology and industry standards, the current regulatory environment, litigation risks and associated costs, protection of proprietary rights, maintenance of relationships with key personnel, customers, financing providers, licensees, licensors, vendors, and third-party developers, including the ability to attract, retain and develop key personnel and developers that can create high quality titles, counterparty risks relating to customers, licensees, licensors and manufacturers, domestic and international economic, financial and political conditions and policies, foreign exchange rates and tax rates, the identification of suitable future acquisition opportunities and potential challenges associated with geographic expansion, capital market risks, the possibility that expected benefits related to the transactions involving the repurchase of shares from Vivendi S.A. may not materialize as expected, the amount of our debt and the limitations imposed by the covenants in the agreements governing our debt, and the other factors identified in "Risk Factors" included in Part I, Item 1A of Activision Blizzard's most recent annual report on Form 10-K. The forward-looking statements in this release are based upon information available to Activision Blizzard as of the date of this release, and Activision Blizzard assumes no obligation to update any such forwardlooking statements. Although these forward-looking statements are believed to be true when made, they may ultimately prove to be incorrect. These statements are not guarantees of the future performance of Activision Blizzard and are subject to risks, uncertainties and other factors, some of which are beyond its control and may cause actual results to differ materially from current expectations.

### Activision Announces Q2 2014 Earnings Results

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(Tables to Follow)

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## ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

### (Unaudited)

(Amounts in millions, except per share data)

	Thre	e Months	Ended June 30,		Six Months l	Ende	nded June 30,		
	20	14	2013		2014		2013		
Net revenues:									
Product sales	\$	587	\$	727	\$ 1,357	\$	1,717		
Subscription, licensing and other revenues <sup>1</sup>		383		323	724		658		
Total net revenues		970	1,	050	2,081		2,375		
Costs and expenses:									
Cost of sales - product costs		187		179	412	,	440		
Cost of sales - online		56		54	115		111		
Cost of sales - software royalties and amortization		46		38	102	,	99		
Cost of sales - intellectual property licenses		11		14	13		52		
Product development		112		123	255		247		
Sales and marketing		141		116	245		223		
General and administrative		107		96	202		186		
Total costs and expenses		660		620	1,344		1,358		
Operating income		310		430	737	,	1,017		
Interest and other investment income (expense), net		(50)			(101	)	3		
Income before income tax expense		260		430	636	;	1,020		
Income tax expense		56		106	139	)	240		
Net income	\$	204	\$	324	\$ 497	\$	780		
Basic earnings per common share <sup>2</sup>	\$	0.28	\$ (	0.28	\$ 0.68	\$	0.68		
Weighted average common shares outstanding		716	1,	118	712	;	1,116		
Diluted earnings per common share <sup>2</sup>	\$	0.28	\$ (	0.28	\$ 0.67	\$	0.68		
Weighted average common shares outstanding assuming dilution		725	1,	127	723		1,124		

<sup>&</sup>lt;sup>1</sup> Subscription, licensing and other revenues represents revenues from *World of Warcraft* subscriptions, licensing royalties from our products and franchises, value-added services, downloadable content, and other miscellaneous revenues.

<sup>&</sup>lt;sup>2</sup> The company calculates earnings per share pursuant to the two-class method which requires the allocation of net income between common shareholders and participating security holders. We had, on a weighted-average basis, participating securities of approximately 16 million for both the three and six months ended June 30, 2014. We had, on a weighted-average basis, participating securities of approximately 24 million and 25 million for the three and six months ended June 30, 2013, respectively. Net income attributable to Activision Blizzard Inc. common shareholders used to calculate earnings per common share assuming dilution was \$200 million and \$484 million for the three and six months ended June 30, 2014 as compared to the total net income of \$204 million and \$497 million for the same periods, respectively. Net income attributable to Activision Blizzard Inc. common shareholders used to calculate earnings per common share assuming dilution was \$318 million and \$764 million for the three and six months ended June 30, 2013 as compared to the total net income of \$324 million and \$780 million for the same periods, respectively.

# ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

	June 30,	December 31,
	2014	2013
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 4,199 \$	4,410
Short-term investments	5	33
Accounts receivable, net	107	510
Inventories, net	151	171
Software development	391	367
Intellectual property licenses	3	11
Deferred income taxes, net	359	321
Other current assets	259	418
Total current assets	5,474	6,241
Long-term investments	9	9
Software development	68	21
Property and equipment, net	162	138
Other assets	86	35
Intangible assets, net	39	43
Trademark and trade names	433	433
Goodwill	7,089	7,092
Total assets	\$ 13,360 \$	14,012
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 167 \$	355
Deferred revenues	769	1,389
Accrued expenses and other liabilities	507	636
Current portion of long-term debt		25
Total current liabilities	1,443	2,405
Long-term debt, net	4,321	4,668
Deferred income taxes, net	82	66
Other liabilities	343	251
Total liabilities	6,189	7,390
Shareholders' equity:		
Common stock		
Additional paid-in capital	9,853	9,682
Treasury stock	(5,762)	(5,814
Retained earnings	3,036	2,686
Accumulated other comprehensive income	44	68
Total shareholders' equity	7,171	6,622
Total liabilities and shareholders' equity	\$ 13,360 \$	14,012

### ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES RECONCILIATION OF GAAP NET INCOME TO NON-GAAP MEASURES

(Amounts in millions, except earnings per share data)

Three Months Ended June 30, 2014		Net Revenue		ost of Sales - roduct Costs		Cost of Sales - Software Royalties and Amortization		Product Development	Sales and Marketing	General and Administrative	Total Costs and Expenses
GAAP Measurement		\$ 9	70	\$ 187	\$ 56	\$ 46	\$ 11	\$ 112	\$ 141	\$ 107	\$ 66
Less: Net effect from deferral of net revenues and related cost of sales	(a)	(3	12)	(69)	-	(24)	1	-	-	-	(9
Less: Stock-based compensation	(b)		-	-	-	(4)	-	(3	(2	(13)	(2
Less: Amortization of intangible assets	(c)		-	-	-	=	(1)	-	-	-	(
Non-GAAP Measurement		\$ 6	58	\$ 118	\$ 56	\$ 18	\$ 11	\$ 109	\$ 139	\$ 94	\$ 54

Three Months Ended June 30, 2014		Opera Inco		Net I	Income		Earnings Share	Dil	luted Earnings per Share
GAAP Measurement		\$	310	\$	204	\$	0.28	\$	0.28
Less: Net effect from deferral of net revenues and related cost of sales	(a)	l	(220)	l	(174)	l	(0.24)		(0.23
Less: Stock-based compensation	(b)	l	22	l	14	ı	0.02		0.02
Less: Amortization of intangible assets	(c)		1		1		-		-
Non-GAAP Measurement		\$	113	\$	45	\$	0.06	\$	0.06

Six Months Ended June 30, 2014		Net Reve		Cost of Sales Product Cost			Cost of Sales - Software Royalties and Amortization		Product Development	Sales and Marketing	General and Administrative	Total Costs and Expenses
GAAP Measurement		\$	2,081	\$ 41	2 \$	115	\$ 102	\$ 13	\$ 255	\$ 245	\$ 202	\$ 1,34
Less: Net effect from deferral of net revenues and related cost of sales	(a)		(651)	(16	(3)	-	(49)	1	-	-	-	(21)
Less: Stock-based compensation	(b)		-	-	-	-	(11)	-	(10)	(5)	(27)	(53
Less: Amortization of intangible assets	(c)		-	-	-	-	=	(3)	=	-	=	(3
Non-GAAP Measurement		\$	1,430	\$ 24	19 \$	115	\$ 42	\$ 11	\$ 245	\$ 240	\$ 175	\$ 1,07

Six Months Ended June 30, 2014		•	rating	Net I	ncome	Earnings Share	uted Earnings per Share
GAAP Measurement		\$	737	\$	497	\$ 0.68	\$ 0.67
Less: Net effect from deferral of net revenues and related cost of sales	(a)		(440)		(346)	(0.47)	(0.47)
Less: Stock-based compensation	(b)		53		33	0.05	0.04
Less: Amortization of intangible assets	(c)		3		2	-	-
Non-GAAP Measurement		\$	353	\$	186	\$ 0.25	\$ 0.25

- (a) Reflects the net change in deferred revenues and related cost of sales.
- (b) Includes expense related to stock-based compensation.
- (c) Reflects amortization of intangible assets from purchase price accounting.

The company calculates earnings per share pursuant to the two-class method which requires the allocation of net income between common shareholders and participating security holders. Net income attributable to Activision Blizzard common shareholders used to calculate non-GAAP earnings per common share assuming dilution was \$44 million and \$181 million for the three and six months ended June 30, 2014 as compared to total non-GAAP net income of \$45 million and \$186 million for the same periods, respectively.

The per share adjustments are presented as calculated, and the GAAP and non-GAAP earnings per share information is also presented as calculated. The sum of these measures, as presented, may differ due to the impact of rounding.

### ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES RECONCILIATION OF GAAP NET INCOME TO NON-GAAP MEASURES

(Amounts in millions, except earnings per share data)

		Cost of Solos	Cost of	F Solos	Cost of Sales -	Cost of Sales -	Droduot	Solor and	Conoral and	Total Costs and
Net 1							Development	Marketing	Administrative	Expenses
\$	1,050	\$ 179	\$	54	\$ 38	\$ 14	\$ 123	\$ 116	\$ 96	\$ 620
	(442)	(77)		-	(26)	(1)	-	-	-	(104)
	-	=		-	(3)	=	(7)	(2)	(12)	(24)
	-	=		-	=	(3)	-	-	=	(3)
\$	608	\$ 102	\$	54	\$ 9	\$ 10	\$ 116	\$ 114	\$ 84	\$ 489
	Net \$	\$ 1,050 (442)	Net Revenues         Product Costs           \$ 1,050         \$ 179           (442)         (77)           -         -           -         -	Net Revenues         Product Costs         On           \$ 1,050         \$ 179         \$           (442)         (77)         -	Net Revenues         Product Costs         Online           \$ 1,050         \$ 179         \$ 54           (442)         (77)         -           -         -         -         -           -         -         -         -         -	Net Revenue   Cost of Sales   Product Costs   Cost of Sales   Online   Sales   Cost of Sales   Online   Sales   Sale	Net Revenue         Cost of Sales Product Costs         Cost of Sales Online         Software Royalties and Amortization         Intellectual Property Licenses           \$ 1,050         \$ 179         \$ 54         \$ 38         \$ 14           (442)         (77)         - (26)         (1)	Net Revenue   Cost of Sales -   Product Costs   Online   Sales -   Online   Online	Net Revenue   Cost of Sales -   Cost of Sales -   Online   Onlin	Net Revenue         Cost of Sales - Product Costs         Cost of Sales - Online         Software Royalties and Amortization         Intellectual Property Licenses         Product Development         Sales and Marketing         General and Administrative           \$ 1,050         \$ 179         \$ 54         \$ 38         \$ 14         \$ 123         \$ 116         \$ 96           (442)         (77)

Three Months Ended June 30, 2013		Opera Inco		Net 1	Income	Earnings r Share	Di	luted Earnings per Share
GAAP Measurement	·	\$	430	\$	324	\$ 0.28	\$	0.28
Less: Net effect from deferral of net revenues and related cost of sales	(a)		(338)		(251)	(0.22)		(0.22)
Less: Stock-based compensation	(b)		24		15	0.01		0.01
Less: Amortization of intangible assets	(c)		3		2	-		-
Non-GAAP Measurement		\$	119	\$	90	\$ 0.08	\$	0.08

Six Months Ended June 30, 2013	Net		Cost of Sales - Product Costs	Cost of Sales Online	- Soi	Cost of Sales - oftware Royalties and Amortization	Cost of Sales - Intellectual Property Licenses	Product Development	Sales and Marketing	General and Administrative	Total Costs and Expenses
GAAP Measurement	\$	2,375	\$ 440	\$ 11	1 \$	99	\$ 52	\$ 247	\$ 223	\$ 186	\$ 1,358
Less: Net effect from deferral of net revenues and related cost of sales (a)		(962)	(192)		-	(60)	(3)	-	-	-	(255)
Less: Stock-based compensation (b)		-	-		-	(8)	-	(13)	(4)	(25)	(50)
Less: Amortization of intangible assets (c)		-	-		-	=	(6)	-	=	=	(6)
Non-GAAP Measurement	\$	1,413	\$ 248	\$ 11	1 \$	31	\$ 43	\$ 234	\$ 219	\$ 161	\$ 1,047

Six Months Ended June 30, 2013		•	rating	Net 1	Income	Earnings Share	Dil	luted Earnings per Share
GAAP Measurement	,	\$	1,017	\$	780	\$ 0.68	\$	0.68
Less: Net effect from deferral of net revenues and related cost of sales	(a)		(707)		(528)	(0.46)		(0.46)
Less: Stock-based compensation	(b)		50		32	0.03		0.03
Less: Amortization of intangible assets	(c)		6		4	-		-
Non-GAAP Measurement		\$	366	\$	288	\$ 0.25	\$	0.25

- (a) Reflects the net change in deferred revenues and related cost of sales.
- (b) Includes expense related to stock-based compensation.
- (c) Reflects amortization of intangible assets from purchase price accounting.

The company calculates earnings per share pursuant to the two-class method which requires the allocation of net income between common shareholders and participating security holders. Net income attributable to Activision Blizzard Inc. common shareholders used to calculate non-GAAP earnings per common share assuming dilution was \$88 million and \$282 million for the three and six months ended June 30, 2013 as compared to total non-GAAP net income of \$90 million and \$288 million for the same periods, respectively.

The per share adjustments are presented as calculated, and the GAAP and non-GAAP earnings per share information is also presented as calculated. The sum of these measures, as presented, may differ due to the impact of rounding.

## ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES FINANCIAL INFORMATION

### For the Three And Six Months Ended June 30, 2014 and 2013

	June 30, 2014				June 30.	2013		\$ Increase	% Increase	
		Amount	% of Total <sup>4</sup>		Amount % of Total <sup>4</sup>			(Decrease)	(Decrease)	
<b>GAAP Net Revenues by Distribution Channel</b>										
Retail channels	\$	428	44	% \$	626	60	% \$	(198)	(32) %	
Digital online channels <sup>1</sup>		476	49		387	37		89	23	
Total Activision and Blizzard		904	93	_	1,013	96	_	(109)	(11)	
Distribution		66	7		37	4		29	78	
Total consolidated GAAP net revenues		970	100		1,050	100	=	(80)	(8)	
Change in Deferred Revenues <sup>2</sup>										
Retail channels		(317)			(438)					
Digital online channels <sup>1</sup>		5			(4)					
Total changes in deferred revenues		(312)		_	(442)					
Non-GAAP Net Revenues by Distribution Channel										
Retail channels		111	17		188	31		(77)	(41)	
Digital online channels <sup>1</sup>		481	73		383	63		98	26	
Total Activision and Blizzard		592	90		571	94	_	21	4	
Distribution		66	10		37	6		29	78	
Total non-GAAP net revenues <sup>3</sup>	\$	658	100	% \$	608	100	% \$	50	8 %	

	Six Months Ended									
	June 30, 2014			June 30, 2013				\$ Increase	% Increase	
		mount	% of Total <sup>4</sup>	Amount % of Total <sup>4</sup>				(Decrease)	(Decrease)	
<b>GAAP Net Revenues by Distribution Channel</b>							_			
Retail channels	\$	1,087	52 %	\$	1,522	64	% \$	(435)	(29) %	
Digital online channels <sup>1</sup>		854	41		765	32		89	12	
Total Activision and Blizzard		1,941	93		2,287	96		(346)	(15)	
Distribution		140	7		88	4		52	59	
Total consolidated GAAP net revenues		2,081	100	_	2,375	100	_	(294)	(12)	
Change in Deferred Revenues <sup>2</sup>										
Retail channels		(804)			(1,009)					
Digital online channels <sup>1</sup>		153			47					
Total changes in deferred revenues		(651)		_	(962)					
Non-GAAP Net Revenues by Distribution Channel										
Retail channels		283	20		513	36		(230)	(45)	
Digital online channels <sup>1</sup>		1,007	70		812	57		195	24	
Total Activision and Blizzard		1,290	90		1,325	94		(35)	(3)	
Distribution		140	10		88	6		52	59	
Total non-GAAP net revenues <sup>3</sup>	\$	1,430	100 %	\$	1,413	100	% \$	5 17	1 %	

<sup>&</sup>lt;sup>1</sup> Net revenues from digital online channels represent revenues from subscriptions, licensing royalties, value-added services, downloadable content, digitally distributed products, and wireless devices.

<sup>&</sup>lt;sup>2</sup> We provide net revenues including (in accordance with GAAP) and excluding (non-GAAP) the impact of changes in deferred revenues.

<sup>&</sup>lt;sup>3</sup> Total non-GAAP net revenues presented also represents our total operating segment net revenues.

<sup>&</sup>lt;sup>4</sup> The percentages of total are presented as calculated. Therefore the sum of these percentages, as presented, may differ due to the impact of rounding.

# ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES FINANCIAL INFORMATION

### For the Three Months Ended June 30, 2014 and 2013

			ths Ended			
	June 30	0, 2014	June 30	, 2013	\$ Increase	% Increase
	Amount	% of Total <sup>6</sup>	Amount	% of Total <sup>6</sup>	(Decrease)	(Decrease)
GAAP Net Revenues by Segment/Platform Mix						
Activision and Blizzard:						
Online <sup>1</sup>	195	20	233	22	(38)	(16) %
PC	182	19	100	10	82	82
Next-generation (PS4, Xbox One, WiiU)	137	14	4		133	NM
Current-generation (PS3, Xbox 360, Wii)	342	35	586	56	(244)	(42)
Total console <sup>2</sup>	479	49	590	56	(111)	(19)
Mobile and other <sup>5</sup>	48	5	90	9	(42)	(47)
Total Activision and Blizzard	904	93	1,013	96	(109)	(11)
Distribution:						
Total Distribution	66	7	37	4	29	78
Total consolidated GAAP net revenues	970	100	1,050	100	(80)	(8)
Total consolidated GAAT het revenues	910	100	1,030	100	(80)	(6)
Change in Deferred Revenues <sup>3</sup> Activision and Blizzard:						
Online <sup>1</sup>	6		(39)			
PC	(51)	l	(57)			
Next-generation (PS4, Xbox One, WiiU)	(70)	ı	(4)			
Current-generation (PS3, Xbox 360, Wii)	(208)	ı	(342)			
Total console <sup>2</sup>	(278)		(346)			
Mobile and other <sup>5</sup>	11					
Total changes in deferred revenues	(312)	<del>.</del> I	(442)			
Ç						
Non-GAAP Net Revenues by Segment/Platform Mix						
Activision and Blizzard:						
Online <sup>1</sup>	201	31	194	32	7	4
PC	131	20	43	7	88	205
Next-generation (PS4, Xbox One, WiiU)	67	10			67	NM
Current-generation (PS3, Xbox 360, Wii)	134	20	244	40	(110)	(45)
Total console <sup>2</sup>	201	31	244	40	(43)	(18)
Mobile and other <sup>5</sup>	59	9	90	15	(31)	(34)
Total Activision and Blizzard	592	90	571	94	21	4
Distribution:						
Total Distribution	66	10	37	6	29	78
Total consolidated non-GAAP net revenues <sup>4</sup>	658	100	608	100	50	8 %
2 cm. consortance non Gran net revenues	0.50	100	000	100		0 /0

<sup>&</sup>lt;sup>1</sup> Revenues from online consists of revenues from all *World of Warcraft* products, including subscriptions, boxed products, expansion packs, licensing royalties, and value-added services.

<sup>&</sup>lt;sup>2</sup> Downloadable content and their related revenues are included in each respective console platforms and total console.

<sup>&</sup>lt;sup>3</sup> We provide net revenues including (in accordance with GAAP) and excluding (non-GAAP) the impact of changes in deferred net revenues.

<sup>&</sup>lt;sup>4</sup> Total non-GAAP net revenues presented also represents our total operating segment net revenues.

<sup>&</sup>lt;sup>5</sup> Revenues from mobile and other includes revenues from handheld and mobile devices, as well as non-platform specific game related revenues such as standalone sales of toys and accessories products from the Skylanders franchise and other physical merchandise and accessories.

<sup>&</sup>lt;sup>6</sup> The percentages of total are presented as calculated. Therefore the sum of these percentages, as presented, may differ due to the impact of rounding.

### ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES

#### FINANCIAL INFORMATION

For the Six Months Ended June 30, 2014 and 2013

	June 30	), 2014	June 30	), 2013	\$ Increase	% Increase
	Amount	% of Total <sup>6</sup>	Amount	% of Total <sup>6</sup>	(Decrease)	(Decrease)
GAAP Net Revenues by Segment/Platform Mix Activision and Blizzard:						
Online <sup>1</sup>	395	19	508	21	(113)	(22) %
PC	281	14	195	8	86	44
Next-generation (PS4, Xbox One, WiiU)	245	12	11		234	NM
Current-generation (PS3, Xbox 360, Wii)	889	43	1,328	56	(439)	(33)
Total console <sup>2</sup>	1,134	54	1,339	56	(205)	(15)
Mobile and other <sup>5</sup>	131	6	245	10	(114)	(47)
Total Activision and Blizzard	1,941	93	2,287	96	(346)	(15)
Distribution:						
Total Distribution	140	7	88	4	52	59
Total consolidated GAAP net revenues	2,081	100	2,375	100	(294)	(12)
Change in Deferred Revenues <sup>3</sup>						
Activision and Blizzard: Online <sup>1</sup>	33		(05)			
PC	88		(85) (29)			
ic	00		(29)			
Next-generation (PS4, Xbox One, WiiU)	(146)	)	(8)			
Current-generation (PS3, Xbox 360, Wii)	(637)		(839)	•		
Total console <sup>2</sup>	(783)		(847)	:		
Mobile and other <sup>5</sup>	11	<u>.</u>	(1)	  -		
Total changes in deferred revenues	(651)	!	(962)			
Non-GAAP Net Revenues by Segment/Platform Mix						
Activision and Blizzard:						
Online <sup>1</sup>	428	30	423	30	5	1
PC	369	26	166	12	203	122
Next-generation (PS4, Xbox One, WiiU)	99	7	3		96	NM
Current-generation (PS3, Xbox 360, Wii)	252	18	489	35	(237)	(48)
Total console <sup>2</sup>	351	25	492	35	(141)	(29)
Mobile and other <sup>5</sup>	142	10	244	17	(102)	(42)
Total Activision and Blizzard	1,290	90	1,325	94	(35)	(3)
Distribution:						
Total Distribution	140	10	88	6	52	59
Total consolidated non-GAAP net revenues <sup>4</sup>	1,430	100	1,413	100	17	1 %

<sup>1</sup> Revenues from online consists of revenues from all World of Warcraft products, including subscriptions, boxed products, expansion packs, licensing royalties, and value-added services.

<sup>&</sup>lt;sup>2</sup> Downloadable content and their related revenues are included in each respective console platforms and total console.

<sup>&</sup>lt;sup>3</sup> We provide net revenues including (in accordance with GAAP) and excluding (non-GAAP) the impact of changes in deferred net revenues.

<sup>&</sup>lt;sup>4</sup> Total non-GAAP net revenues presented also represents our total operating segment net revenues.

<sup>&</sup>lt;sup>5</sup> Revenues from mobile and other includes revenues from handheld and mobile devices, as well as non-platform specific game related revenues such as standalone sales of toys and accessories products from the Skylanders franchise and other physical merchandise and accessories.

The percentages of total are presented as calculated. Therefore the sum of these percentages, as presented, may differ due to the impact of rounding.

### ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES FINANCIAL INFORMATION

### For the Three And Six Months Ended June 30, 2014 and 2013

	Three Months Ended								
	June 30, 2014				June 3	0, 2013	\$ Increase (Decrease)		% Increase
		nount	% of Total <sup>3</sup>	Amount		% of Total <sup>3</sup>			(Decrease)
GAAP Net Revenues by Geographic Region						·			
North America	\$	471	49 %	\$	562	54 %	\$	(91)	(16)%
Europe		395	41		402	38		(7)	(2)
Asia Pacific		104	11		86	8		18	21
Total consolidated GAAP net revenues		970	100		1,050	100		(80)	(8)
Change in Deferred Revenues <sup>1</sup>									
North America		(177)			(248)				
Europe		(113)			(161)				
Asia Pacific		(22)			(33)				
Total changes in net revenues		(312)			(442)				
Non-GAAP Net Revenues by Geographic Region									
North America		294	45		314	52		(20)	(6)
Europe		282	43		241	40		41	17
Asia Pacific		82	12		53	9		29	55
Total non-GAAP net revenues <sup>2</sup>	\$	658	100 %	\$	608	100 %	\$	50	8 %

	Six Months Ended								
	June 30, 2014				June 3	0, 2013	\$ Increase		% Increase
		Amount	% of Total <sup>3</sup>		Amount	% of Total <sup>3</sup>	(I	Decrease)	(Decrease)
GAAP Net Revenues by Geographic Region					<u>.</u>				
North America	\$	1,035	50 %	\$	1,300	55 %	\$	(265)	(20)%
Europe		856	41		889	37		(33)	(4)
Asia Pacific		190	9		186	8		4	2
Total consolidated GAAP net revenues		2,081	100		2,375	100		(294)	(12)
Change in Deferred Revenues <sup>1</sup>									
North America		(411)			(563)				
Europe		(237)			(330)				
Asia Pacific		(3)			(69)				
Total changes in net revenues		(651)			(962)				
Non-GAAP Net Revenues by Geographic Region									
North America		624	44		737	52		(113)	(15)
Europe		619	43		559	40		60	11
Asia Pacific		187	13		117	8		70	60
Total non-GAAP net revenues <sup>2</sup>	\$	1,430	100 %	\$	1,413	100 %	\$	17	1 %

<sup>&</sup>lt;sup>1</sup> We provide net revenues including (in accordance with GAAP) and excluding (non-GAAP) the impact of changes in deferred revenues.

Total non-GAAP net revenues presented also represents our total operating segment net revenues.
 The percentages of total are presented as calculated. Therefore the sum of these percentages, as presented, may differ due to the impact of rounding.

# ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES SEGMENT INFORMATION

### For the Three And Six Months Ended June 30, 2014 and 2013

	Three Months Ended								
	June 30, 2		2014		June 30, 2013			\$ Increase	% Increase
		Amount	% of Total <sup>4</sup>		Amount	% of Total <sup>4</sup>		(Decrease)	(Decrease)
Segment net revenues:									
Activision <sup>1</sup>	\$	252	38 %	\$	347	57 %	\$	(95)	(27)%
Blizzard <sup>2</sup>		340	52		224	37		116	52
Distribution <sup>3</sup>		66	10		37	6		29	78
Operating segment total		658	100 %		608	100 %		50	8
Reconciliation to consolidated net revenues:									
Net effect from deferral of net revenues		312			442				
Consolidated net revenues	\$	970		\$	1,050		\$	(80)	(8) %
Segment income (loss) from operations:									
Activision <sup>1</sup>	\$	(31)		\$	60		\$	(91)	(152)%
Blizzard <sup>2</sup>		145			60			85	142
Distribution <sup>3</sup>		(1)			(1)				
Operating segment total		113			119			(6)	(5)
Reconciliation to consolidated operating income and									
consolidated income before income tax expense:									
Net effect from deferral of net revenues and related cost of sales		220			338				
Stock-based compensation expense		(22)			(24)				
Amortization of intangible assets		(1)			(3)				
Consolidated operating income		310			430			(120)	(28)
Interest and other investment income (expense), net		(50)							
Consolidated income before income tax expense	\$	260		\$	430		\$	(170)	(40)%
Operating margin from total operating segments		17.2%			19.6%				

				Six Months	Ended			
	June 30, 2014		June 30,	2013	\$ Increase		% Increase	
		Amount	% of Total <sup>5</sup>	Amount	% of Total <sup>5</sup>		(Decrease)	(Decrease)
Segment net revenues:				•				
Activision <sup>1</sup>	\$	489	34 %	\$ 771	55 %	\$	(282)	(37)%
Blizzard <sup>2</sup>		801	56	554	39		247	45
Distribution <sup>3</sup>		140	10	 88	6		52	59
Operating segment total		1,430	100 %	1,413	100 %		17	1
Reconciliation to consolidated net revenues:								
Net effect from deferral of net revenues		651		962				
Consolidated net revenues	\$	2,081		\$ 2,375		\$	(294)	(12)%
Segment income (loss) from operations:								
Activision <sup>1</sup>	\$	(29)		\$ 173		\$	(202)	(117)%
Blizzard <sup>2</sup>		383		194			189	97
Distribution <sup>3</sup>		(1)		 (1)				
Operating segment total		353		366			(13)	(4)
Reconciliation to consolidated operating income and								
consolidated income before income tax expense:								
Net effect from deferral of net revenues and related cost of sales		440		707				
Stock-based compensation expense		(53)		(50)				
Amortization of intangible assets		(3)		 (6)				
Consolidated operating income		737		1,017			(280)	(28)
Interest and other investment income (expense), net		(101)		 3				
Consolidated income before income tax expense	\$	636		\$ 1,020		\$	(384)	(38)%
Operating margin from total operating segments		24.7%		25.9%				

<sup>&</sup>lt;sup>1</sup> Activision Publishing ("Activision") — publishes interactive entertainment products and contents.

<sup>&</sup>lt;sup>2</sup> Blizzard — Blizzard Entertainment, Inc. and its subsidiaries ("Blizzard") publishes PC games and online subscription-based games in the MMORPG category.

<sup>&</sup>lt;sup>3</sup> Activision Blizzard Distribution ("Distribution") — distributes interactive entertainment software and hardware products.

<sup>&</sup>lt;sup>4</sup> The percentages of total are presented as calculated. Therefore the sum of these percentages, as presented, may differ due to the impact of rounding.

### ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES For the Trailing Twelve Months Ending June 30, 2014 EBITDA and Adjusted EBITDA (Amounts in millions)

					Trailing Twelve	
					Months Ending	
	<b>September 30, 2013</b>	December 31, 2013 March 31, 2014 June 30, 20		June 30, 2014	June 30, 2014	
GAAP Net Income (Loss)	\$ 56	<b>\$</b> 174	\$ 293	<b>\$</b> 204	<b>\$</b> 727	
Interest (Income) / Expense, net	4	52	51	50	157	
Provision (Benefit) for income taxes	10	59	83	56	208	
Depreciation and amortization	21	40	19	19	99	
EBITDA	91	325	446	329	1,191	
Deferral of net revenues and related cost of sales (a)	(32)	509	(219)	(220)	38	
Stock-based compensation expense (b)	25	34	30	22	111	
Fees and other expenses related to the Purchase						
Transaction and related debt financings (c)	62	18			80	
Adjusted EBITDA	\$ 146	\$ 886	\$ 257	\$ 131	\$ 1,420	

<sup>(</sup>a) Reflects the net change in deferred net revenues and related cost of sales.

Trailing twelve months amounts are presented as calculated. Therefore, the sum of the four quarters, as presented, may differ due to the impact of rounding.

<sup>(</sup>b) Includes expense related to stock-based compensation.

<sup>(</sup>c) Reflects fees and other expenses related to the repurchase of 429 million shares of our common stock from Vivendi (the "Purchase Transaction") completed on October 11, 2013 and related debt financings.

### ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES Outlook for the Quarter Ending September 30, 2014 and Year Ending December 31, 2014 GAAP to Non-GAAP Reconciliation (Amounts in millions, except per share data)

		Outlook for Three Months Ending September 30, 2014	Outlook for Year Ending December 31, 2014
Net Revenues (GAAP)	\$	650	\$ 4,240
Excluding the impact of:			
Change in deferred net revenues	(a)	325	 460
Net Revenues (Non-GAAP)	\$	975	\$ 4,700
Earnings (Losses) Per Basic / Diluted Share (GAAP)	\$	(0.07)	\$ 0.91
Excluding the impact of:			
Net effect from deferral in net revenues and related cost of sales	(b)	0.15	0.27
Stock-based compensation	(c)	0.02	0.10
Amortization of intangible assets	(d)	-	0.01
Earnings Per Diluted Share (Non-GAAP)	\$	0.11	\$ 1.29

- (a) Reflects the net change in deferred net revenues.
- (b) Reflects the net change in deferred net revenues and related cost of sales.
- (c) Reflects expense related to stock-based compensation.
- (d) Reflects amortization of intangible assets from purchase price accounting.

With expected GAAP net losses for the three months ending September 30, 2014, basic weighted average shares are used in the losses per share calculation. The per share adjustments are presented as calculated, and the GAAP and non-GAAP earnings (loss) per share information is also presented as calculated. The sum of these measures, as presented, may differ due to the impact of rounding.