

# ATVI Summary as of November 6, 2013

Unless otherwise explicitly stated, all data and comments, including forward-looking information, are current as of November 6, 2013 only. Activision Blizzard undertakes no duty to update or revise any forward-looking information contained herein. This is a summary document only. For more detailed information, please refer to Activision Blizzard's earnings release dated November 6, 2013 and the Company's reports and filings with the SEC.

Stock Information <sup>1</sup> :				Full Year EPS:					
Price per share as of 10/30/13	\$16.61	Q3 2013 TTM <sup>4</sup> GAAP EPS	\$1.04		2009	2010	2011	2012	CAGR 2009 - 2012
Daily volume on 10/30/13 (M)	14.2	Q3 2012 TTM <sup>4</sup> GAAP EPS	\$0.77	GAAP EPS	\$0.09	\$0.33	\$0.92	\$1.01	124%
50-day avg. vol., ending 10/30/13(M)	6.5	Q3 2013 TTM <sup>4</sup> Non-GAAP <sup>†</sup> EPS	\$1.11	Non-GAAP <sup>†</sup> EPS	\$0.69	\$0.79	\$0.93	\$1.18	20%
Shs. Outstanding <sup>2</sup> , as of 10/11/13 (M)	695	Q3 2012 TTM <sup>4</sup> Non-GAAP <sup>†</sup> EPS	\$1.03						
Market Cap. (\$B) as of 10/30/13	11.5	Q3 2013 TTM <sup>4</sup> FCF/diluted share	\$1.07	IR Contacts:		d T		Datas Aussi	
Enterprise Value (\$B) as of 10/30/13 <sup>3</sup>	12.9	Cash and investments <sup>5</sup> /diluted share	\$3.82	Kristin Southey, SVP IR and Treasury Peter Ausnit, VP IR Kristin.Southey@ActivisionBlizzard.com Peter.Ausnit@ActivisionBlizzard.com				-)	
Beta as 10/30/13 Total Debt as of 10/11/13 (\$B)	1.18 4.75	Book Value/diluted share, 9/30/13	\$10.20	(310) 255-2635				(424) 744-5	0
Beta as 10/30/13 Total Debt as of 10/11/13 (\$B)		Book Value/diluted share, 9/30/13 ing 9/30 cash of \$4.55B less \$1.2B paid to Vivendi and debt of \$	\$10.20	(310) 255-2635				(424) 744-5	686

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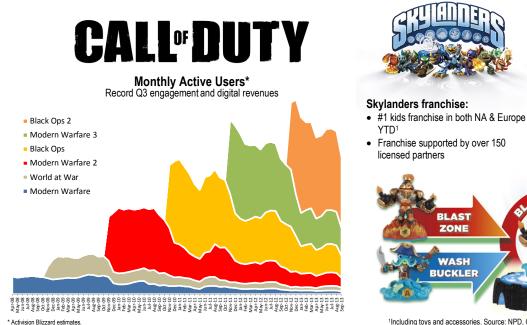






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SWAP Force™, our 2013 game:

- Highest rated game in franchise history
- 20% more retail space than Skylanders Giants
- All figures sold to date are playable in SWAP
  Force



<sup>1</sup>Including toys and accessories. Source: NPD, GfK Chart-Track and Activision Blizzard internal estimates.

1For a full reconciliation of GAAP to non-GAAP numbers and for more detailed information concerning the Company's financial results for the quarter ended September 30, 2013, please refer to the tables attached to Company's earnings release dated November 6, 2013, which is available on our website, www.activisionblizzard.com.



**Revenue Breakdowns** 

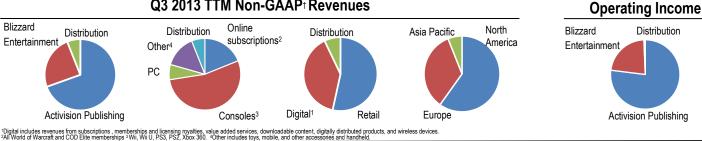
#### Segment Performance

	Non-GAAP <sup>†</sup>			γ/γ Non-GAAP <sup>†</sup> TTM				Y/Y
	Q3	Q3	Q3		Q3	Q3	Q3	
	2011	2012	2013	%	2011	2012	2013	%
Revenues (\$B)								
Activision	0.25	0.28	0.32	14%	2.68	2.85	3.24	14%
Blizzard	0.30	0.42	0.28	-33%	1.54	1.58	1.14	-28%
Distribution	0.08	0.05	0.06	20%	0.41	0.37	0.28	-24%
Total	0.63	0.75	0.66	-12%	4.63	4.80	4.66	-3%
Operating Income (\$B)								
Activision	(0.03)	(0.02)	0.04	300%	0.64	0.72	1.27	76%
Blizzard	0.12	0.17	0.09	-47%	0.72	0.70	0.37	-47%
Distribution	-	-	-	NM	0.01	0.01	0.01	0%
Total	0.09	0.15	0.13	-13%	1.37	1.43	1.65	15%
Operating Margin								
Activision	-12.0%	-7.1%	12.5%		23.9%	25.3%	39.2%	
Blizzard	40.0%	40.5%	32.1%		46.8%	44.3%	32.5%	
Distribution	0.0%	0.0%	0.0%		2.4%	2.7%	3.6%	
Total	13.6%	20.5%	19.5%		29.6%	29.9%	35.3%	

	GAAP TTM			Y/Y	Non-GAAP <sup>†</sup> TTM			Y/Y
	Q3	Q3	Q3		Q3	Q3	Q3	
	2011	2012	2013	%	2011	2012	2013	%
Distribution Channels (\$B)								
Retail	2.67	2.68	2.92	9%	2.49	2.90	2.79	-4%
Digital online channels <sup>1</sup>	1.70	1.45	1.63	12%	1.73	1.53	1.59	4%
Distribution	0.41	0.37	0.28	-24%	0.41	0.37	0.28	-24%
Total	4.78	4.50	4.83	7%	4.63	4.80	4.66	-3%
Platforms (\$B)								
Online subscriptions <sup>2</sup>	1.43	0.97	1.00	3%	1.46	1.05	0.88	-16%
Consoles <sup>3</sup>	2.40	2.17	2.39	10%	2.36	2.20	2.50	14%
PC <sup>4</sup>	0.35	0.52	0.48	-8%	0.22	0.70	0.32	-54%
Other <sup>5</sup>	0.19	0.47	0.68	45%	0.18	0.48	0.68	42%
Distribution	0.41	0.37	0.28	-24%	0.41	0.37	0.28	-24%
Total	4.78	4.50	4.83	7%	4.63	4.80	4.66	-3%
Geography (\$B)								
North America	2.43	2.28	2.51	10%	2.34	2.38	2.49	5%
Europe	1.98	1.83	1.93	5%	1.93	1.97	1.84	-7%
Asia Pacific	0.37	0.39	0.39	0%	0.36	0.45	0.33	-27%
Total	4.78	4.50	4.83	7%	4.63	4.80	4.66	-3%

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#### Q3 2013 TTM Non-GAAP<sup>†</sup> Revenues



Q3 2013 Results	Prior Q3 2013					
	Q3 2012	Outlook <sup>1</sup>	Q3 2013			
GAAP Net Revenues, \$M	841	635	691			
GAAP EPS, \$	0.20	0.03	0.05			
Non-GAAP† Net Revenues, \$M Non-GAAP† EPS, \$	751 0.15	585 0.03	657 0.08			

## Cash Flow, \$M

	2009	2010	2011	2012
Operating Cash Flow (OCF)	\$1,183	\$1,376	\$952	\$1,345
Capital Expenditures (CapEx)	69	97	72	73
Free Cash Flow <sup>1</sup> (FCF <sup>†</sup> )	\$1,114	\$1,279	\$880	\$1,272
Repurchases and Dividends	1,109	1,148	886	519
1FCF represents OCF minus CapEx.				

Q3 2013 TTM

#### 1Q3 2013 prior outlook as of 8/1/13

## Ownership, as of October 11, 2013

	Shares Outstanding (M)				
Vivendi S.A.	83	11.9%			
ASAC II L.P.	172	24.7%			
Others	440	63.3%			

# Pro-forma Balance Sheet Highlights, as of 10/11/13

Cash & Investments <sup>1</sup>	\$3.4B
Total Debt	\$4.75B
Net Debt	\$1.4B
Includes short-term and long-term investments, after paying Vivendi \$1.2B from Sept. 30 cash and investments of \$4.55B	

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