

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549  
**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the Quarterly Period Ended March 31, 2020

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-15839



**ACTIVISION BLIZZARD, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or organization)

**95-4803544**

(I.R.S. Employer Identification No.)

**3100 Ocean Park Boulevard                      Santa Monica,                      CA**

(Address of principal executive offices)

**90405**

(Zip Code)

**(310) 255-2000**

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.000001 per share	ATVI	The Nasdaq Global Select Market

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company", and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer	<input checked="" type="checkbox"/>	Non-accelerated Filer	<input type="checkbox"/>	Accelerated Filer	<input type="checkbox"/>
				Smaller reporting company	<input type="checkbox"/>
				Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares of the registrant's Common Stock outstanding at April 28, 2020 was 770,485,455.

ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES

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## CAUTIONARY STATEMENT

*This Quarterly Report on Form 10-Q contains, or incorporates by reference, certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements consist of any statement other than a recitation of historical facts and include, but are not limited to: (1) projections of revenues, expenses, income or loss, earnings or loss per share, cash flow, or other financial items; (2) statements of our plans and objectives, including those related to releases of products or services and restructuring activities; (3) statements of future financial or operating performance, including the impact of tax items thereon; and (4) statements of assumptions underlying such statements. Activision Blizzard, Inc. generally uses words such as “outlook,” “forecast,” “will,” “could,” “should,” “would,” “to be,” “plan,” “aims,” “believes,” “may,” “might,” “expects,” “intends,” “seeks,” “anticipates,” “estimate,” “future,” “positioned,” “potential,” “project,” “remain,” “scheduled,” “set to,” “subject to,” “upcoming,” and other similar words and expressions to help identify forward-looking statements. Forward-looking statements are subject to business and economic risks, reflect management’s current expectations, estimates, and projections about our business, and are inherently uncertain and difficult to predict.*

*We caution that a number of important factors, many of which are beyond our control, could cause our actual future results and other future circumstances to differ materially from those expressed in any forward-looking statements. Such factors include, but are not limited to: the ongoing global impact of a novel strain of coronavirus which emerged in December 2019 (“COVID-19”) (including, without limitation, the potential for significant short- and long-term global unemployment and economic weakness and a resulting impact on global discretionary spending; potential strain on the retailers and distributors who sell our physical product to customers; effects on our ability to release our content in a timely manner; the impact of large-scale intervention by the Federal Reserve and other central banks around the world, including the impact on interest rates; and volatility in foreign exchange rates); our ability to consistently deliver popular, high-quality titles in a timely manner, which has been made more difficult as a result of the COVID-19 pandemic; concentration of revenue among a small number of franchises; our ability to satisfy the expectations of consumers with respect to our brands, games, services, and/or business practices; our ability to attract, retain and motivate skilled personnel; rapid changes in technology and industry standards; competition, including from other forms of entertainment; increasing importance of revenues derived from digital distribution channels; risks associated with the retail sales business model; the continued growth in the scope and complexity of our business, including the diversion of management time and attention to issues relating to the operations of our newly acquired or started businesses and the potential impact of our expansion into new businesses on our existing businesses; substantial influence of third-party platform providers over our products and costs; risks associated with transitions to next-generation consoles; success and availability of video game consoles manufactured by third parties; risks associated with the free-to-play business model, including dependence on a relatively small number of consumers for a significant portion of revenues and profits from any given game; our ability to realize the expected financial and operational benefits of, and effectively implement and manage, our previously announced restructuring actions; our ability to quickly adjust our cost structure in response to sudden changes in demand; risks and costs associated with legal proceedings; intellectual property claims; changes in tax rates or exposure to additional tax liabilities, as well as the outcome of current or future tax disputes; our ability to sell products at assumed pricing levels; reliance on external developers for development of some of our software products; the amount of our debt and the limitations imposed by the covenants in the agreements governing our debt; the seasonality in the sale of our products; counterparty risks relating to customers, licensees, licensors, and manufacturers, which have been magnified as a result of the COVID-19 pandemic; risks associated with our use of open source software; piracy and unauthorized copying of our products; insolvency or business failure of any of our partners, which has been magnified as a result of the COVID-19 pandemic; risks and uncertainties of conducting business outside the United States (“U.S.”); increasing regulation of our business, products, and distribution in key territories; compliance with continually evolving laws and regulations concerning data privacy; reliance on servers and networks to operate our games and our proprietary online gaming service; potential data breaches and other cybersecurity risks; and the other factors identified in “Risk Factors” included in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2019 and this Quarterly Report on Form 10-Q.*

*The forward-looking statements contained herein are based on information available to Activision Blizzard, Inc. as of the date of this filing and we assume no obligation to update any such forward-looking statements. Although these forward-looking statements are believed to be true when made, they may ultimately prove to be incorrect. These statements are not guarantees of our future performance and are subject to risks, uncertainties, and other factors, some of which are beyond our control and may cause actual results to differ materially from current expectations.*

*Activision Blizzard, Inc.’s names, abbreviations thereof, logos, and product and service designators are all either the registered or unregistered trademarks or trade names of Activision Blizzard, Inc. All other product or service names are the property of their respective owners. All dollar amounts referred to in, or contemplated by, this Quarterly Report on Form 10-Q refer to U.S. dollars, unless otherwise explicitly stated to the contrary.*

**PART I. FINANCIAL INFORMATION**
**Item 1. Financial Statements**
**ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**

(Unaudited)

(Amounts in millions, except share data)

	At March 31, 2020	At December 31, 2019
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 5,906	\$ 5,794
Accounts receivable, net of allowances of \$87 and \$132, at March 31, 2020 and December 31, 2019, respectively	590	848
Software development	293	322
Other current assets	330	328
<b>Total current assets</b>	<b>7,119</b>	<b>7,292</b>
Software development	90	54
Property and equipment, net	236	253
Deferred income taxes, net	1,234	1,293
Other assets	664	658
Intangible assets, net	498	531
Goodwill	9,763	9,764
<b>Total assets</b>	<b>\$ 19,604</b>	<b>\$ 19,845</b>
<b>Liabilities and Shareholders' Equity</b>		
Current liabilities:		
Accounts payable	\$ 158	\$ 292
Deferred revenues	1,064	1,375
Accrued expenses and other liabilities	1,338	1,248
<b>Total current liabilities</b>	<b>2,560</b>	<b>2,915</b>
Long-term debt, net	2,675	2,675
Deferred income taxes, net	458	505
Other liabilities	890	945
<b>Total liabilities</b>	<b>6,583</b>	<b>7,040</b>
Commitments and contingencies ( <a href="#">Note 16</a> )		
Shareholders' equity:		
Common stock, \$0.000001 par value, 2,400,000,000 shares authorized, 1,199,021,144 and 1,197,436,644 shares issued at March 31, 2020 and December 31, 2019, respectively	—	—
Additional paid-in capital	11,213	11,174
Less: Treasury stock, at cost, 428,676,471 shares at March 31, 2020 and December 31, 2019	(5,563)	(5,563)
Retained earnings	7,999	7,813
Accumulated other comprehensive loss	(628)	(619)
<b>Total shareholders' equity</b>	<b>13,021</b>	<b>12,805</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 19,604</b>	<b>\$ 19,845</b>

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited)  
(Amounts in millions, except per share data)

	<b>For the Three Months Ended March 31,</b>	
	<b>2020</b>	<b>2019</b>
<b>Net revenues</b>		
Product sales	\$ 543	\$ 656
Subscription, licensing, and other revenues	1,245	1,169
<b>Total net revenues</b>	<b>1,788</b>	<b>1,825</b>
<b>Costs and expenses</b>		
Cost of revenues—product sales:		
Product costs	119	152
Software royalties, amortization, and intellectual property licenses	82	111
Cost of revenues—subscription, licensing, and other revenues:		
Game operations and distribution costs	258	239
Software royalties, amortization, and intellectual property licenses	46	61
Product development	238	249
Sales and marketing	243	207
General and administrative	167	179
Restructuring and related costs	23	57
<b>Total costs and expenses</b>	<b>1,176</b>	<b>1,255</b>
Operating income	612	570
Interest and other expense (income), net ( <a href="#">Note 12</a> )	8	3
Income before income tax expense	604	567
Income tax expense	99	120
<b>Net income</b>	<b>\$ 505</b>	<b>\$ 447</b>
<b>Earnings per common share</b>		
Basic	\$ 0.66	\$ 0.58
Diluted	\$ 0.65	\$ 0.58
<b>Weighted-average number of shares outstanding</b>		
Basic	769	764
Diluted	774	770

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(Unaudited)  
(Amounts in millions)

	<b>For the Three Months Ended March 31,</b>	
	<b>2020</b>	<b>2019</b>
Net income	\$ 505	\$ 447
Other comprehensive income (loss):		
Foreign currency translation adjustment, net of tax	(14)	2
Unrealized gains (losses) on forward contracts designated as hedges, net of tax	1	2
Unrealized gains (losses) on investments, net of tax	4	(5)
Total other comprehensive loss	\$ (9)	\$ (1)
Comprehensive income	\$ 496	\$ 446

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)  
(Amounts in millions)

	For the Three Months Ended March 31,	
	2020	2019
<b>Cash flows from operating activities:</b>		
Net income	\$ 505	\$ 447
Adjustments to reconcile net income to net cash provided by operating activities:		
Deferred income taxes	11	86
Depreciation and amortization	62	87
Non-cash operating lease cost	16	17
Amortization of capitalized software development costs and intellectual property licenses (1)	77	104
Share-based compensation expense (2)	43	63
Other	—	30
Changes in operating assets and liabilities:		
Accounts receivable, net	249	438
Software development and intellectual property licenses	(85)	(46)
Other assets	(11)	(38)
Deferred revenues	(334)	(582)
Accounts payable	(132)	(91)
Accrued expenses and other liabilities	(253)	(65)
Net cash provided by operating activities	148	450
<b>Cash flows from investing activities:</b>		
Proceeds from maturities of available-for-sale investments	—	13
Purchases of available-for-sale investments	(9)	—
Capital expenditures	(19)	(18)
Net cash used in investing activities	(28)	(5)
<b>Cash flows from financing activities:</b>		
Proceeds from issuance of common stock to employees	26	30
Tax payment related to net share settlements on restricted stock units	(19)	(6)
Net cash provided by financing activities	7	24
Effect of foreign exchange rate changes on cash and cash equivalents	(15)	2
Net increase in cash and cash equivalents and restricted cash	112	471
<b>Cash and cash equivalents and restricted cash at beginning of period</b>	<b>5,798</b>	<b>4,229</b>
<b>Cash and cash equivalents and restricted cash at end of period</b>	<b>\$ 5,910</b>	<b>\$ 4,700</b>

(1) Excludes deferral and amortization of share-based compensation expense.

(2) Includes the net effects of capitalization, deferral, and amortization of share-based compensation expense.

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**  
**For the Three Months Ended March 31, 2020 and March 31, 2019**

(Unaudited)

(Amounts and shares in millions, except per share data)

	Common Stock		Treasury Stock		Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
	Shares	Amount	Shares	Amount				
<b>Balance at December 31, 2019</b>	<b>1,197</b>	<b>\$ —</b>	<b>(429)</b>	<b>\$ (5,563)</b>	<b>\$ 11,174</b>	<b>\$ 7,813</b>	<b>\$ (619)</b>	<b>\$ 12,805</b>
Cumulative impact from adoption of new credit loss standard	—	—	—	—	—	(3)	—	(3)
Components of comprehensive income:								
Net income	—	—	—	—	—	505	—	505
Other comprehensive loss	—	—	—	—	—	—	(9)	(9)
Issuance of common stock pursuant to employee stock options	1	—	—	—	27	—	—	27
Issuance of common stock pursuant to restricted stock units	1	—	—	—	—	—	—	—
Restricted stock surrendered for employees' tax liability	—	—	—	—	(31)	—	—	(31)
Share-based compensation expense related to employee stock options and restricted stock units	—	—	—	—	43	—	—	43
Dividends (\$0.41 per common share)	—	—	—	—	—	(316)	—	(316)
<b>Balance at March 31, 2020</b>	<b>1,199</b>	<b>\$ —</b>	<b>(429)</b>	<b>\$ (5,563)</b>	<b>\$ 11,213</b>	<b>\$ 7,999</b>	<b>\$ (628)</b>	<b>\$ 13,021</b>

	Common Stock		Treasury Stock		Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
	Shares	Amount	Shares	Amount				
<b>Balance at December 31, 2018</b>	<b>1,192</b>	<b>\$ —</b>	<b>(429)</b>	<b>\$ (5,563)</b>	<b>\$ 10,963</b>	<b>\$ 6,593</b>	<b>\$ (601)</b>	<b>\$ 11,392</b>
Components of comprehensive income:								
Net income	—	—	—	—	—	447	—	447
Other comprehensive loss	—	—	—	—	—	—	(1)	(1)
Issuance of common stock pursuant to employee stock options	2	—	—	—	30	—	—	30
Issuance of common stock pursuant to restricted stock units	2	—	—	—	—	—	—	—
Restricted stock surrendered for employees' tax liability	(1)	—	—	—	(45)	—	—	(45)
Share-based compensation expense related to employee stock options and restricted stock units	—	—	—	—	56	—	—	56
Dividends (\$0.37 per common share)	—	—	—	—	—	(283)	—	(283)
<b>Balance at March 31, 2019</b>	<b>1,195</b>	<b>\$ —</b>	<b>(429)</b>	<b>\$ (5,563)</b>	<b>\$ 11,004</b>	<b>\$ 6,757</b>	<b>\$ (602)</b>	<b>\$ 11,596</b>

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**ACTIVISION BLIZZARD, INC. AND SUBSIDIARIES**  
**Notes to Condensed Consolidated Financial Statements**  
(Unaudited)

**1. Description of Business and Basis of Consolidation and Presentation**

Activision Blizzard, Inc. is a leading global developer and publisher of interactive entertainment content and services. We develop and distribute content and services on video game consoles, personal computers ("PC"s), and mobile devices. We also operate esports leagues and offer digital advertising within our content. The terms "Activision Blizzard," the "Company," "we," "us," and "our" are used to refer collectively to Activision Blizzard, Inc. and its subsidiaries.

The Company was originally incorporated in California in 1979 and was reincorporated in Delaware in December 1992. In connection with the 2008 business combination by and among the Company (then known as Activision, Inc.), Vivendi S.A. and Vivendi Games, Inc., pursuant to which we acquired Blizzard Entertainment, Inc. ("Blizzard"), we were renamed Activision Blizzard, Inc. On February 23, 2016, we acquired King Digital Entertainment plc, a leading interactive mobile entertainment company ("King"), by purchasing all of its outstanding shares.

**Our Segments**

Based upon our organizational structure, we conduct our business through three reportable segments, as follows:

*(i) Activision Publishing, Inc.*

Activision Publishing, Inc. ("Activision") is a leading global developer and publisher of interactive software products and entertainment content, particularly for the console platform. Activision primarily delivers content through retail and digital channels, including full-game and in-game sales, as well as by licensing software to third-party or related-party companies that distribute Activision products. Activision develops, markets, and sells products primarily based on our internally developed intellectual properties. Activision also includes the activities of the Call of Duty League™, a global professional esports league with city-based teams.

Activision's key product franchise is Call of Duty®, a first-person action title for the console and PC platforms and, following the October 1, 2019 launch of *Call of Duty: Mobile*, the mobile platform, including for Google Inc.'s ("Google") Android and Apple Inc.'s ("Apple") iOS.

*(ii) Blizzard Entertainment, Inc.*

Blizzard is a leading global developer and publisher of interactive software products and entertainment content, particularly for the PC platform. Blizzard primarily delivers content through retail and digital channels, including subscription, full-game, and in-game sales, as well as by licensing software to third-party or related-party companies that distribute Blizzard products. Blizzard also maintains a proprietary online gaming service, Blizzard Battle.net®, which facilitates digital distribution of Blizzard content and selected Activision content, online social connectivity, and the creation of user-generated content. Blizzard also includes the activities of the Overwatch League™, a global professional esports league with city-based teams.

Blizzard's key product franchises include: World of Warcraft®, a subscription-based massive multi-player online role-playing game for the PC platform; Diablo®, an action role-playing franchise for the PC and console platforms; Hearthstone®, an online collectible card franchise for the PC and mobile platforms; and Overwatch®, a team-based first-person action title for the PC and console platforms.

*(iii) King Digital Entertainment*

King is a leading global developer and publisher of interactive entertainment content and services, primarily for the mobile platform, including for Google's Android and Apple's iOS. King also distributes its content and services on the PC platform, primarily via Facebook. King's games are free to play; however, players can acquire in-game items, either with virtual currency or real currency, and we continue to focus on in-game advertising as a growing source of additional revenue.

King's key product franchise is Candy Crush™, which features "match three" games for the mobile and PC platforms.

**Other**

We also engage in other businesses that do not represent reportable segments, including the Activision Blizzard Distribution (“Distribution”) business, which consists of operations in Europe that provide warehousing, logistics, and sales distribution services to third-party publishers of interactive entertainment software, our own publishing operations, and manufacturers of interactive entertainment hardware.

**Basis of Consolidation and Presentation**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission and accounting principles generally accepted in the United States of America (“U.S. GAAP”) for interim reporting. Accordingly, certain notes or other information that are normally required by U.S. GAAP have been condensed or omitted if they substantially duplicate the disclosures contained in our annual audited consolidated financial statements. Additionally, the year-end condensed consolidated balance sheet data was derived from audited financial statements but does not include all disclosures required by U.S. GAAP. Accordingly, the unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2019.

The preparation of the condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the condensed consolidated financial statements and accompanying notes. Generally, making these estimates and developing our assumptions requires consideration of forecasted information, which, in context of the COVID-19 pandemic, involves additional uncertainty. While there was no material impact to our estimates in the current period, in future periods, facts and circumstances (including, without limitation, the impact of the ongoing global COVID-19 pandemic) could change and impact our estimates. Additionally, actual results could differ from these estimates and assumptions. In the opinion of management, all adjustments considered necessary for the fair statement of our financial position and results of operations in accordance with U.S. GAAP (consisting of normal recurring adjustments) have been included in the accompanying unaudited condensed consolidated financial statements.

The accompanying condensed consolidated financial statements include the accounts and operations of the Company. All intercompany accounts and transactions have been eliminated.

Certain reclassifications have been made to prior-year amounts to conform to the current period presentation.

The Company considers events or transactions that occur after the balance sheet date, but before the financial statements are issued, to provide additional evidence relative to certain estimates or to identify matters that require additional disclosures.

**Supplemental Cash Flow Information**

As of March 31, 2020 and 2019, we had the following amounts associated with investing and financing activities recorded within “Accrued expenses and other liabilities”:

- dividends payable of \$316 million and \$283 million, respectively; and
- accrued withholding tax payments related to net share settlements on restricted stock units of \$12 million and \$40 million, respectively.

The beginning and ending cash and cash equivalents and restricted cash reported within our condensed consolidated statement of cash flows included restricted cash amounts as follows (amounts in millions):

	<b>At March 31,</b>			
	<b>2020</b>		<b>2019</b>	
Beginning restricted cash	\$	4	\$	4
Ending restricted cash		4		4

## 2. Recently Issued Accounting Pronouncements

### Recently Adopted Accounting Pronouncements

#### Cloud Computing Arrangements

In August 2018, the Financial Accounting Standards Board (“FASB”) issued new guidance related to a customer’s accounting for implementation costs incurred in a cloud computing arrangement (i.e., hosting arrangement) that is a service contract. The new guidance requires customers to capitalize implementation costs for these arrangements by applying the same criteria that are utilized for existing internal-use software guidance. The capitalized costs are required to be amortized over the associated term of the arrangement, generally on a straight-line basis, with amortization of these costs presented in the same financial statement line item as other costs associated with the arrangement. We adopted the new standard under a prospective approach during the first quarter of 2020 and it did not have a material impact on our condensed consolidated financial statements.

#### Goodwill

In January 2017, the FASB issued new guidance that eliminates Step 2 from the goodwill impairment test. Instead, if an entity forgoes a Step 0 test, that entity will be required to perform its annual or interim goodwill impairment test by (1) comparing the fair value of a reporting unit, as determined in Step 1 from the goodwill impairment test, with its carrying amount and (2) recognizing an impairment charge, if any, for the amount by which the carrying amount exceeds the reporting unit’s fair value, not to exceed the total amount of goodwill allocated to the reporting unit. We adopted the new standard under a prospective approach during the first quarter of 2020 and it did not have a material impact on our condensed consolidated financial statements.

#### Financial Instruments - Credit Losses

In June 2016, the FASB issued new guidance related to accounting for credit losses on financial instruments. The update replaces the existing incurred loss impairment model under current GAAP with a methodology that reflects a current expected credit losses model which requires the use of historical and forward-looking information to calculate credit loss estimates. It also eliminates the concept of other-than-temporary impairment and requires credit losses related to available-for-sale debt securities to be recorded through an allowance for credit losses rather than as a reduction in the amortized cost basis of the securities. These changes will generally result in earlier recognition of credit losses. We adopted the new standard under a modified retrospective basis, with the cumulative effect of adoption recorded as an adjustment to retained earnings during the first quarter of 2020. The adoption of this standard did not have a material impact on our condensed consolidated financial statements.

### Recent Accounting Pronouncements Not Yet Adopted

#### Simplifying the Accounting for Income Taxes

In December 2019, the FASB issued new guidance which is intended to simplify various aspects of accounting for income taxes by removing certain exceptions to the general principles in Topic 740 for recognizing deferred taxes for investments, performing an intraperiod allocation and calculating income taxes in interim periods. The amendment also clarifies and amends certain areas of existing guidance to reduce complexity and improve consistency in the application of Topic 740. The new standard is effective for fiscal years beginning after December 15, 2020. Early adoption is permitted, including adoption in any interim period for which financial statements have not yet been issued. Generally, the topics must be applied prospectively upon adoption, with the exception of certain topics which are required to be applied on a retrospective or modified retrospective basis. We are evaluating the impact, if any, of adopting this new accounting guidance on our financial statements.

## 3. Software Development and Intellectual Property Licenses

The following table summarizes the components of our capitalized software development costs (amounts in millions):

	At March 31, 2020	At December 31, 2019
Internally-developed software costs	\$ 354	\$ 345
Payments made to third-party software developers	29	31
Total software development costs	<u>\$ 383</u>	<u>\$ 376</u>

As of both March 31, 2020 and December 31, 2019, capitalized intellectual property licenses were not material.

Amortization of capitalized software development costs and intellectual property licenses was as follows (amounts in millions):

	For the Three Months Ended March 31,	
	2020	2019
Amortization of capitalized software development costs and intellectual property licenses	\$ 83	\$ 110

#### 4. Intangible Assets, Net

Intangible assets, net, consist of the following (amounts in millions):

	At March 31, 2020			
	Estimated useful lives	Gross carrying amount	Accumulated amortization	Net carrying amount
Acquired definite-lived intangible assets:				
Internally-developed franchises	3 - 11 years	\$ 1,154	\$ (1,116)	\$ 38
Developed software	2 - 5 years	601	(599)	2
Trade names	7 - 10 years	54	(31)	23
Other	1 - 15 years	19	(17)	2
Total definite-lived intangible assets		\$ 1,828	\$ (1,763)	\$ 65
Acquired indefinite-lived intangible assets:				
Activision trademark	Indefinite			386
Acquired trade names	Indefinite			47
Total indefinite-lived intangible assets				\$ 433
Total intangible assets, net				\$ 498

	At December 31, 2019			
	Estimated useful lives	Gross carrying amount	Accumulated amortization	Net carrying amount
Acquired definite-lived intangible assets:				
Internally-developed franchises	3 - 11 years	\$ 1,154	\$ (1,105)	\$ 49
Developed software	2 - 5 years	601	(579)	22
Trade names	7 - 10 years	54	(30)	24
Other	1 - 15 years	19	(16)	3
Total definite-lived intangible assets		\$ 1,828	\$ (1,730)	\$ 98
Acquired indefinite-lived intangible assets:				
Activision trademark	Indefinite			386
Acquired trade names	Indefinite			47
Total indefinite-lived intangible assets				\$ 433
Total intangible assets, net				\$ 531

Amortization expense of our intangible assets was \$33 million and \$55 million for the three months ended March 31, 2020 and 2019, respectively.

At March 31, 2020, future amortization of definite-lived intangible assets is estimated as follows (amounts in millions):

<b>For the years ending December 31,</b>	
2020 (remaining nine months)	\$ 42
2021	11
2022	7
2023	2
2024	1
Thereafter	2
<b>Total</b>	<b>\$ 65</b>

## 5. Goodwill

The changes in the carrying amount of goodwill by reportable segment are as follows (amounts in millions):

	<b>Activision</b>	<b>Blizzard</b>	<b>King</b>	<b>Total</b>
Balance at December 31, 2019	\$ 6,898	\$ 190	\$ 2,676	\$ 9,764
Other	(1)	—	—	(1)
<b>Balance at March 31, 2020</b>	<b>\$ 6,897</b>	<b>\$ 190</b>	<b>\$ 2,676</b>	<b>\$ 9,763</b>

## 6. Fair Value Measurements

The FASB literature regarding fair value measurements for certain assets and liabilities establishes a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. This hierarchy requires entities to maximize the use of “observable inputs” and minimize the use of “unobservable inputs.” The three levels of inputs used to measure fair value are as follows:

- Level 1—Quoted prices in active markets for identical assets or liabilities;
- Level 2—Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets or liabilities in active markets or other inputs that are observable or can be corroborated by observable market data; and
- Level 3—Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities, including certain pricing models, discounted cash flow methodologies, and similar techniques that use significant unobservable inputs.

**Fair Value Measurements on a Recurring Basis**

The table below segregates all of our financial assets and liabilities that are measured at fair value on a recurring basis into the most appropriate level within the fair value hierarchy based on the inputs used to determine the fair value at the measurement date (amounts in millions):

	Fair Value Measurements at March 31, 2020 Using				Balance Sheet Classification
	As of March 31, 2020	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
<b>Financial Assets:</b>					
Recurring fair value measurements:					
Money market funds	\$ 5,576	\$ 5,576	\$ —	\$ —	Cash and cash equivalents
Foreign government treasury bills	32	32	—	—	Cash and cash equivalents
U.S. treasuries and government agency securities	74	74	—	—	Other current assets
Foreign currency forward contracts designated as hedges	7	—	7	—	Other current assets and Other assets
<b>Total recurring fair value measurements</b>	<b>\$ 5,689</b>	<b>\$ 5,682</b>	<b>\$ 7</b>	<b>\$ —</b>	
<b>Financial Liabilities:</b>					
Foreign currency forward contracts designated as hedges	\$ (1)	\$ —	\$ (1)	\$ —	Accrued expenses and other liabilities
	Fair Value Measurements at December 31, 2019 Using				Balance Sheet Classification
	As of December 31, 2019	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
<b>Financial Assets:</b>					
Recurring fair value measurements:					
Money market funds	\$ 5,320	\$ 5,320	\$ —	\$ —	Cash and cash equivalents
Foreign government treasury bills	37	37	—	—	Cash and cash equivalents
U.S. treasuries and government agency securities	65	65	—	—	Other current assets
<b>Total recurring fair value measurements</b>	<b>\$ 5,422</b>	<b>\$ 5,422</b>	<b>\$ —</b>	<b>\$ —</b>	
<b>Financial Liabilities:</b>					
Foreign currency forward contracts not designated as hedges	\$ (2)	\$ —	\$ (2)	\$ —	Accrued expenses and other liabilities
Foreign currency forward contracts designated as hedges	\$ (2)	\$ —	\$ (2)	\$ —	Accrued expenses and other liabilities

**Foreign Currency Forward Contracts**

*Foreign Currency Forward Contracts Designated as Hedges (“Cash Flow Hedges”)*

The total gross notional amounts and fair values of our Cash Flow Hedges are as follows (amounts in millions):

	As of March 31, 2020		As of December 31, 2019	
	Notional amount	Fair value gain (loss)	Notional amount	Fair value gain (loss)
<b>Foreign Currency:</b>				
Buy USD, Sell Euro	\$ 646	\$ 6	\$ 350	\$(2)

At March 31, 2020, our Cash Flow Hedges have remaining maturities of 20 months or less. Additionally, \$3 million of net realized but unrecognized gains are recorded within “Accumulated other comprehensive income (loss)” at March 31, 2020 for Cash Flow Hedges that had settled but were deferred and will be amortized into earnings, along with the associated hedged revenues. Such amounts will be reclassified into earnings within the next 12 months.

The amount of pre-tax net realized gains (losses) associated with our Cash Flow Hedges that were reclassified out of “Accumulated other comprehensive income (loss)” and into earnings was as follows (amounts in millions):

	For the Three Months Ended March 31,		Statement of Operations Classification
	2020	2019	
Cash Flow Hedges	\$ 9	\$ 11	Net revenues

*Foreign Currency Forward Contracts Not Designated as Hedges*

The gross notional amounts and fair values of our foreign currency forward contracts not designated as hedges are as follows (amounts in millions):

	As of March 31, 2020		As of December 31, 2019	
	Notional amount	Fair value gain (loss)	Notional amount	Fair value gain (loss)
<b>Foreign Currency:</b>				
Buy USD, Sell GBP	25	—	25	\$(2)

For the three months ended March 31, 2020 and 2019, pre-tax net gains (losses) associated with these forward contracts were recorded in “General and administrative expenses” and were not material.

**Fair Value Measurements on a Non-Recurring Basis**

We measure the fair value of certain assets on a non-recurring basis, generally annually or when events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable.

During 2019, we recorded an upward adjustment of \$38 million to an investment in equity securities, which had historically been carried at cost, based on an observable and orderly transaction in the common stock of the investee. As of both March 31, 2020 and December 31, 2019, the carrying value of the investment is \$42 million, and is recorded in “Other assets” on our condensed consolidated balance sheet. We classify this investment as Level 3 in the fair value hierarchy as we estimated the value based on valuation methods using the observable transaction price in a market with limited activity.

For the three months ended March 31, 2020 and 2019, there were no impairment charges related to assets that are measured on a non-recurring basis.

## 7. Deferred revenues

We record deferred revenues when cash payments are received or due in advance of the fulfillment of our associated performance obligations. The opening balance of deferred revenues as of January 1, 2020 and the ending balance as of March 31, 2020, were \$1.4 billion and \$1.1 billion, respectively, including our current and non-current balances. For the three months ended March 31, 2020, the additions to our deferred revenues balance were primarily due to cash payments received or due in advance of satisfying our performance obligations, while the reductions to our deferred revenues balance were primarily due to the recognition of revenues upon fulfillment of our performance obligations, both of which were in the ordinary course of business. During the three months ended March 31, 2020 and March 31, 2019, \$0.8 billion and \$0.9 billion of revenues, respectively, were recognized that were included in the deferred revenues balance at the beginning of the period.

As of March 31, 2020, the aggregate amount of contracted revenues allocated to our unsatisfied performance obligations is \$2.3 billion, which includes our deferred revenues balances and amounts to be invoiced and recognized as revenue in future periods. We expect to recognize approximately \$1.2 billion over the next 12 months, \$0.4 billion in the subsequent 12-month period, and the remainder thereafter. This balance does not include an estimate for variable consideration arising from sales-based royalty license revenue in excess of the contractual minimum guarantee.

## 8. Debt

### *Credit Facilities*

As of March 31, 2020 and December 31, 2019, we had \$1.5 billion available under a revolving credit facility (the “Revolver”) pursuant to a credit agreement entered into on October 11, 2013 (as amended thereafter and from time to time, the “Credit Agreement”). To date, we have not drawn on the Revolver, and we were in compliance with the terms of the Credit Agreement as of March 31, 2020.

Refer to Note 13 contained in our Annual Report on Form 10-K for the year ended December 31, 2019 for further details regarding the Credit Agreement, its key terms, and previous amendments made to it.

### *Unsecured Senior Notes*

At March 31, 2020 and December 31, 2019, we had the following unsecured senior notes outstanding:

- \$650 million of 2.3% unsecured senior notes due September 2021 (the “2021 Notes”);
- \$400 million of 2.6% unsecured senior notes due June 2022 (the “2022 Notes”);
- \$850 million of 3.4% unsecured senior notes due September 2026 (the “2026 Notes”);
- \$400 million of 3.4% unsecured senior notes due June 2027 (the “2027 Notes”); and
- \$400 million of 4.5% unsecured senior notes due June 2047 (the “2047 Notes”, and together with the 2021 Notes, the 2022 Notes, the 2026 Notes, and the 2027 Notes, the “Notes”).

The Notes are general senior obligations of the Company and rank *pari passu* in right of payment to all of the Company’s existing and future senior indebtedness, including the Revolver described above. The Notes are not secured and are effectively junior to any of the Company’s existing and future indebtedness that is secured to the extent of the value of the collateral securing such indebtedness. We were in compliance with the terms of the Notes as of March 31, 2020.

Interest is payable semi-annually in arrears on March 15 and September 15 of each year for the 2021 Notes and the 2026 Notes, and payable semi-annually in arrears on June 15 and December 15 of each year for the 2022 Notes, the 2027 Notes, and the 2047 Notes. Accrued interest payable is recorded within “Accrued expenses and other liabilities” in our condensed consolidated balance sheets. As of March 31, 2020 and December 31, 2019, we had accrued interest payable of \$14 million and \$15 million, respectively, related to the Notes.

Refer to Note 13 contained in our Annual Report on Form 10-K for the year ended December 31, 2019 for further details regarding key terms under our indentures that govern the Notes.

A summary of our outstanding debt is as follows (amounts in millions):

	At March 31, 2020		
	Gross Carrying Amount	Unamortized Discount and Deferred Financing Costs	Net Carrying Amount
2021 Notes	\$ 650	\$ (2)	\$ 648
2022 Notes	400	(2)	398
2026 Notes	850	(7)	843
2027 Notes	400	(5)	395
2047 Notes	400	(9)	391
Total long-term debt	\$ 2,700	\$ (25)	\$ 2,675

	At December 31, 2019		
	Gross Carrying Amount	Unamortized Discount and Deferred Financing Costs	Net Carrying Amount
2021 Notes	\$ 650	\$ (2)	\$ 648
2022 Notes	400	(2)	398
2026 Notes	850	(7)	843
2027 Notes	400	(5)	395
2047 Notes	400	(9)	391
Total long-term debt	\$ 2,700	\$ (25)	\$ 2,675

As of March 31, 2020, the scheduled maturities and contractual principal repayments of our debt for each of the five succeeding years and thereafter are as follows (amounts in millions):

For the years ending December 31,		
2020 (remaining nine months)		\$ —
2021		650
2022		400
2023		—
2024		—
Thereafter		1,650
Total		\$ 2,700

With the exception of the 2026 and the 2047 Notes, using Level 2 inputs (i.e., observable market prices in less-than-active markets) at March 31, 2020 and December 31, 2019, the carrying values of the Notes approximated their fair values, as the interest rates were similar to the current rates at which we could borrow funds over the selected interest periods. At March 31, 2020, based on Level 2 inputs, the fair values of the 2026 and 2047 Notes were \$907 million and \$501 million, respectively. At December 31, 2019, based on Level 2 inputs, the fair values of the 2026 Notes and the 2047 Notes were \$893 million and \$456 million, respectively.

## 9. Accumulated Other Comprehensive Income (Loss)

The components of accumulated other comprehensive income (loss) were as follows (amounts in millions):

	For the Three Months Ended March 31, 2020			
	Foreign currency translation adjustments	Unrealized gain (loss) on forward contracts	Unrealized gain (loss) on available-for-sale securities	Total
Balance at December 31, 2019	\$ (624)	\$ 8	\$ (3)	\$ (619)
Other comprehensive income (loss) before reclassifications	(12)	10	4	2
Amounts reclassified from accumulated other comprehensive income (loss) into earnings	(2)	(9)	—	(11)
Balance at March 31, 2020	\$ (638)	\$ 9	\$ 1	\$ (628)

	For the Three Months Ended March 31, 2019			
	Foreign currency translation adjustments	Unrealized gain (loss) on forward contracts	Unrealized gain (loss) on available-for-sale securities	Total
Balance at December 31, 2018	\$ (629)	\$ 23	\$ 5	\$ (601)
Other comprehensive income (loss) before reclassifications	2	13	(6)	9
Amounts reclassified from accumulated other comprehensive income (loss) into earnings	—	(11)	1	(10)
Balance at March 31, 2019	\$ (627)	\$ 25	\$ —	\$ (602)

## 10. Operating Segments and Geographic Region

We have three reportable segments—Activision, Blizzard, and King. Our operating segments are consistent with the manner in which our operations are reviewed and managed by our Chief Executive Officer, who is our chief operating decision maker (“CODM”). The CODM reviews segment performance exclusive of: the impact of the change in deferred revenues and related cost of revenues with respect to certain of our online-enabled games; share-based compensation expense; amortization of intangible assets as a result of purchase price accounting; fees and other expenses (including legal fees, expenses, and accruals) related to acquisitions, associated integration activities, and financings; certain restructuring and related costs; and certain other non-cash charges. The CODM does not review any information regarding total assets on an operating segment basis, and accordingly, no disclosure is made with respect thereto.

Our operating segments are also consistent with our internal organizational structure, the way we assess operating performance and allocate resources, and the availability of separate financial information. We do not aggregate operating segments.

Information on reportable segment net revenues and operating income for the three months ended March 31, 2020 and 2019, are presented below (amounts in millions):

	Three Months Ended March 31, 2020			
	Activision	Blizzard	King	Total
<b>Segment Net Revenues</b>				
Net revenues from external customers	\$ 519	\$ 437	\$ 498	\$ 1,454
Intersegment net revenues (1)	—	15	—	15
Segment net revenues	<u>\$ 519</u>	<u>\$ 452</u>	<u>\$ 498</u>	<u>\$ 1,469</u>
<b>Segment operating income</b>	\$ 184	\$ 197	\$ 156	\$ 537

	Three Months Ended March 31, 2019			
	Activision	Blizzard	King	Total
<b>Segment Net Revenues</b>				
Net revenues from external customers	\$ 317	\$ 339	\$ 529	\$ 1,185
Intersegment net revenues (1)	—	5	—	5
Segment net revenues	<u>\$ 317</u>	<u>\$ 344</u>	<u>\$ 529</u>	<u>\$ 1,190</u>
<b>Segment operating income</b>	\$ 73	\$ 55	\$ 178	\$ 306

(1) Intersegment revenues reflect licensing and service fees charged between segments.

Reconciliations of total segment net revenues and total segment operating income to consolidated net revenues and consolidated income before income tax expense are presented in the table below (amounts in millions):

	Three Months Ended March 31,	
	2020	2019
<b>Reconciliation to consolidated net revenues:</b>		
Segment net revenues	\$ 1,469	\$ 1,190
Revenues from non-reportable segments (1)	68	73
Net effect from recognition (deferral) of deferred net revenues (2)	266	567
Elimination of intersegment revenues (3)	(15)	(5)
Consolidated net revenues	<u>\$ 1,788</u>	<u>\$ 1,825</u>
<b>Reconciliation to consolidated income before income tax expense:</b>		
Segment operating income	\$ 537	\$ 306
Operating income (loss) from non-reportable segments (1)	3	(3)
Net effect from recognition (deferral) of deferred net revenues and related cost of revenues (2)	171	441
Share-based compensation expense	(43)	(63)
Amortization of intangible assets	(33)	(54)
Restructuring and related costs (4)	(23)	(57)
Consolidated operating income	<u>612</u>	<u>570</u>
Interest and other expense (income), net	8	3
Consolidated income before income tax expense	<u>\$ 604</u>	<u>\$ 567</u>

- (1) Includes other income and expenses from operating segments managed outside the reportable segments, including our Distribution business. Also includes unallocated corporate income and expenses.
- (2) Reflects the net effect from recognition (deferral) of deferred net revenues, along with related cost of revenues, on certain of our online-enabled products.
- (3) Intersegment revenues reflect licensing and service fees charged between segments.
- (4) Reflects restructuring initiatives, which include severance and other restructuring-related costs.

Net revenues by distribution channel, including a reconciliation to each of our reportable segment's revenues, for the three months ended March 31, 2020 and 2019, were as follows (amounts in millions):

	Three Months Ended March 31, 2020					
	Activision	Blizzard	King	Non-reportable segments	Elimination of intersegment revenues (3)	Total
<b>Net revenues by distribution channel:</b>						
Digital online channels (1)	\$ 548	\$ 409	\$ 499	\$ —	\$ (15)	\$ 1,441
Retail channels	212	9	—	—	—	221
Other (2)	20	31	—	75	—	126
<b>Total consolidated net revenues</b>	<b>\$ 780</b>	<b>\$ 449</b>	<b>\$ 499</b>	<b>\$ 75</b>	<b>\$ (15)</b>	<b>\$ 1,788</b>
<b>Change in deferred revenues:</b>						
Digital online channels (1)	\$ (93)	\$ 8	\$ (1)	\$ —	\$ —	\$ (86)
Retail channels	(168)	(4)	—	—	—	(172)
Other (2)	—	(1)	—	(7)	—	(8)
<b>Total change in deferred revenues</b>	<b>\$ (261)</b>	<b>\$ 3</b>	<b>\$ (1)</b>	<b>\$ (7)</b>	<b>\$ —</b>	<b>\$ (266)</b>
<b>Segment net revenues:</b>						
Digital online channels (1)	\$ 455	\$ 417	\$ 498	\$ —	\$ (15)	\$ 1,355
Retail channels	44	5	—	—	—	49
Other (2)	20	30	—	68	—	118
<b>Total segment net revenues</b>	<b>\$ 519</b>	<b>\$ 452</b>	<b>\$ 498</b>	<b>\$ 68</b>	<b>\$ (15)</b>	<b>\$ 1,522</b>

**Three Months Ended March 31, 2019**

	<b>Activision</b>	<b>Blizzard</b>	<b>King</b>	<b>Non-reportable segments</b>	<b>Elimination of intersegment revenues (3)</b>	<b>Total</b>
<b>Net revenues by distribution channel:</b>						
Digital online channels (1)	\$ 466	\$ 406	\$ 526	\$ —	\$ (5)	\$ 1,393
Retail channels	297	16	—	—	—	313
Other (2)	—	39	—	80	—	119
<b>Total consolidated net revenues</b>	<b>\$ 763</b>	<b>\$ 461</b>	<b>\$ 526</b>	<b>\$ 80</b>	<b>\$ (5)</b>	<b>\$ 1,825</b>
<b>Change in deferred revenues:</b>						
Digital online channels (1)	\$ (217)	\$ (114)	\$ 3	\$ —	\$ —	\$ (328)
Retail channels	(229)	(4)	—	—	—	(233)
Other (2)	—	1	—	(7)	—	(6)
<b>Total change in deferred revenues</b>	<b>\$ (446)</b>	<b>\$ (117)</b>	<b>\$ 3</b>	<b>\$ (7)</b>	<b>\$ —</b>	<b>\$ (567)</b>
<b>Segment net revenues:</b>						
Digital online channels (1)	\$ 249	\$ 292	\$ 529	\$ —	\$ (5)	\$ 1,065
Retail channels	68	12	—	—	—	80
Other (2)	—	40	—	73	—	113
<b>Total segment net revenues</b>	<b>\$ 317</b>	<b>\$ 344</b>	<b>\$ 529</b>	<b>\$ 73</b>	<b>\$ (5)</b>	<b>\$ 1,258</b>

(1) Net revenues from “Digital online channels” include revenues from digitally-distributed subscriptions, downloadable content, microtransactions, and products, as well as licensing royalties.

(2) Net revenues from “Other” include revenues from our Distribution business, the Overwatch League, and the Call of Duty League.

(3) Intersegment revenues reflect licensing and service fees charged between segments.

Geographic information presented below is based on the location of the paying customer. Net revenues by geographic region, including a reconciliation to each of our reportable segment's net revenues, for the three months ended March 31, 2020 and 2019, were as follows (amounts in millions):

Three Months Ended March 31, 2020						
	Activision	Blizzard	King	Non-reportable segments	Elimination of intersegment revenues (2)	Total
<b>Net revenues by geographic region:</b>						
Americas	\$ 472	\$ 172	\$ 311	\$ —	\$ (7)	\$ 948
EMEA (1)	239	121	136	75	(5)	566
Asia Pacific	69	156	52	—	(3)	274
Total consolidated net revenues	<u>\$ 780</u>	<u>\$ 449</u>	<u>\$ 499</u>	<u>\$ 75</u>	<u>\$ (15)</u>	<u>\$ 1,788</u>
<b>Change in deferred revenues:</b>						
Americas	\$ (146)	\$ 2	\$ 1	\$ —	\$ —	\$ (143)
EMEA (1)	(96)	3	(1)	(7)	—	(101)
Asia Pacific	(19)	(2)	(1)	—	—	(22)
Total change in deferred revenues	<u>\$ (261)</u>	<u>\$ 3</u>	<u>\$ (1)</u>	<u>\$ (7)</u>	<u>\$ —</u>	<u>\$ (266)</u>
<b>Segment net revenues:</b>						
Americas	\$ 326	\$ 174	\$ 312	\$ —	\$ (7)	\$ 805
EMEA (1)	143	124	135	68	(5)	465
Asia Pacific	50	154	51	—	(3)	252
Total segment net revenues	<u>\$ 519</u>	<u>\$ 452</u>	<u>\$ 498</u>	<u>\$ 68</u>	<u>\$ (15)</u>	<u>\$ 1,522</u>
Three Months Ended March 31, 2019						
	Activision	Blizzard	King	Non-reportable segments	Elimination of intersegment revenues (2)	Total
<b>Net revenues by geographic region:</b>						
Americas	\$ 458	\$ 207	\$ 326	\$ —	\$ (3)	\$ 988
EMEA (1)	243	148	144	80	(1)	614
Asia Pacific	62	106	56	—	(1)	223
Total consolidated net revenues	<u>\$ 763</u>	<u>\$ 461</u>	<u>\$ 526</u>	<u>\$ 80</u>	<u>\$ (5)</u>	<u>\$ 1,825</u>
<b>Change in deferred revenues:</b>						
Americas	\$ (267)	\$ (54)	\$ 3	\$ —	\$ —	\$ (318)
EMEA (1)	(146)	(47)	—	(7)	—	(200)
Asia Pacific	(33)	(16)	—	—	—	(49)
Total change in deferred revenues	<u>\$ (446)</u>	<u>\$ (117)</u>	<u>\$ 3</u>	<u>\$ (7)</u>	<u>\$ —</u>	<u>\$ (567)</u>
<b>Segment net revenues:</b>						
Americas	\$ 191	\$ 153	\$ 329	\$ —	\$ (3)	\$ 670
EMEA (1)	97	101	144	73	(1)	414
Asia Pacific	29	90	56	—	(1)	174
Total segment net revenues	<u>\$ 317</u>	<u>\$ 344</u>	<u>\$ 529</u>	<u>\$ 73</u>	<u>\$ (5)</u>	<u>\$ 1,258</u>

- (1) “EMEA” consists of the Europe, Middle East, and Africa geographic regions.
- (2) Intersegment revenues reflect licensing and service fees charged between segments.

The Company’s net revenues in the U.S. were 47% and 49% of consolidated net revenues for the three months ended March 31, 2020 and 2019, respectively. The Company’s net revenues in the U.K. were 9% and 10% of consolidated net revenues for the three months ended March 31, 2020 and 2019, respectively. No other country’s net revenues exceeded 10% of consolidated net revenues for either the three months ended March 31, 2020 or 2019.

Net revenues by platform, including a reconciliation to each of our reportable segment’s net revenues, for the three months ended March 31, 2020 and 2019, were as follows (amounts in millions):

	Three Months Ended March 31, 2020						
	Activision	Blizzard	King	Non-reportable segments	Elimination of intersegment revenues (3)	Total	
<b>Net revenues by platform:</b>							
Console	\$ 567	\$ 27	\$ —	\$ —	\$ —	\$ 594	
PC	126	362	25	—	(15)	498	
Mobile and ancillary (1)	67	29	474	—	—	570	
Other (2)	20	31	—	75	—	126	
Total consolidated net revenues	\$ 780	\$ 449	\$ 499	\$ 75	\$ (15)	\$ 1,788	
<b>Change in deferred revenues:</b>							
Console	\$ (223)	\$ (8)	\$ —	\$ —	\$ —	\$ (231)	
PC	(37)	19	(1)	—	—	(19)	
Mobile and ancillary (1)	(1)	(7)	—	—	—	(8)	
Other (2)	—	(1)	—	(7)	—	(8)	
Total change in deferred revenues	\$ (261)	\$ 3	\$ (1)	\$ (7)	\$ —	\$ (266)	
<b>Segment net revenues:</b>							
Console	\$ 344	\$ 19	\$ —	\$ —	\$ —	\$ 363	
PC	89	381	24	—	(15)	479	
Mobile and ancillary (1)	66	22	474	—	—	562	
Other (2)	20	30	—	68	—	118	
Total segment net revenues	\$ 519	\$ 452	\$ 498	\$ 68	\$ (15)	\$ 1,522	

**Three Months Ended March 31, 2019**

	Activision	Blizzard	King	Non-reportable segments	Elimination of intersegment revenues (3)	Total
<b>Net revenues by platform:</b>						
Console	\$ 635	\$ 42	\$ —	\$ —	\$ —	\$ 677
PC	124	342	33	—	(5)	494
Mobile and ancillary (1)	4	38	493	—	—	535
Other (2)	—	39	—	80	—	119
Total consolidated net revenues	\$ 763	\$ 461	\$ 526	\$ 80	\$ (5)	\$ 1,825
<b>Change in deferred revenues:</b>						
Console	\$ (386)	\$ (12)	\$ —	\$ —	\$ —	\$ (398)
PC	(59)	(90)	—	—	—	(149)
Mobile and ancillary (1)	(1)	(16)	3	—	—	(14)
Other (2)	—	1	—	(7)	—	(6)
Total change in deferred revenues	\$ (446)	\$ (117)	\$ 3	\$ (7)	\$ —	\$ (567)
<b>Segment net revenues:</b>						
Console	\$ 249	\$ 30	\$ —	\$ —	\$ —	\$ 279
PC	65	252	33	—	(5)	345
Mobile and ancillary (1)	3	22	496	—	—	521
Other (2)	—	40	—	73	—	113
Total segment net revenues	\$ 317	\$ 344	\$ 529	\$ 73	\$ (5)	\$ 1,258

(1) Net revenues from “Mobile and ancillary” include revenues from mobile devices, as well as non-platform specific game-related revenues, such as standalone sales of physical merchandise and accessories.

(2) Net revenues from “Other” include revenues from our Distribution business, the Overwatch League, and the Call of Duty League.

(3) Intersegment revenues reflect licensing and service fees charged between segments.

Long-lived assets by geographic region were as follows (amounts in millions):

	At March 31, 2020	At December 31, 2019
<b>Long-lived assets (1) by geographic region:</b>		
Americas	\$ 312	\$ 322
EMEA	133	142
Asia Pacific	18	21
Total long-lived assets by geographic region	\$ 463	\$ 485

(1) The only long-lived assets that we classify by region are our long-term tangible fixed assets, which consist of property, plant, and equipment assets, and our lease ROU assets; all other long-term assets are not allocated by location.

## 11. Restructuring

During 2019, we began implementing our previously announced restructuring plan aimed at refocusing our resources on our largest opportunities and removing unnecessary levels of complexity from certain parts of our business. We have been:

- increasing our investment in development for our largest, internally-owned franchises—across upfront releases, in-game content, mobile, and geographic expansion;
- reducing certain non-development and administrative-related costs across our business; and
- integrating our global and regional sales and “go-to-market,” partnerships, and sponsorships capabilities across the business, which we believe will enable us to provide better opportunities for talent, and greater expertise and scale on behalf of our business units.

The restructuring actions remain in progress as we continue to focus on these goals and execute against our plan in 2020.

The following table summarizes accrued restructuring and related costs included in “Accrued expenses and other liabilities” in our condensed consolidated balance sheet and the cumulative charges incurred (amounts in millions):

	Severance and employee-related costs		Facilities and related costs		Other costs		Total	
Balance at December 31, 2019	\$	32	\$	—	\$	3	\$	35
Costs charged to expense		23		—		—		23
Cash payments		(6)		—		(2)		(8)
Balance at March 31, 2020	\$	49	\$	—	\$	1	\$	50
Cumulative charges incurred through March 31, 2020	\$	99	\$	29	\$	32	\$	160

Total restructuring and related costs by segment are (amounts in millions):

	Three Months Ended March 31,			
	2020	2019		
Activision	\$	2	\$	9
Blizzard		21		26
King		(1)		8
Other segments (1)		1		14
Total	\$	23	\$	57

(1) Includes charges related to operating segments managed outside the reportable segments, including our Distribution business. Also includes restructuring charges for our corporate and administrative functions.

We expect to incur aggregate pre-tax restructuring charges of approximately \$190 million associated with the restructuring plan. Approximately \$50 million of these charges are expected to be incurred in 2020 as we complete the execution of the restructuring plan, as discussed above. These charges will primarily relate to severance and employee-related costs (approximately 60% of the aggregate charge), including, in many cases, amounts above those that are legally required, facilities and related costs (approximately 20% of the aggregate charge), and other costs (approximately 20% of the aggregate charge), including charges for restructuring related fees and the write-down of assets from canceled projects. A majority of the total pre-tax charge associated with the restructuring will be paid in cash using amounts on hand and the outlays are expected to continue throughout 2020.

The total charges incurred through March 31, 2020 and total expected pre-tax restructuring charges related to the restructuring plan by segment, inclusive of amounts already incurred, are presented below (amounts in millions):

	Total Charges Incurred Through March 31,		Total Expected Charges
	2020		
Activision	\$	21	\$ 25
Blizzard		94	105
King		19	20
Other segments (1)		26	40
Total	\$	160	\$ 190

(1) Includes charges related to operating segments managed outside the reportable segments, including our Distribution business. Also includes restructuring charges for our corporate and administrative functions.

## 12. Interest and Other Expense (Income), Net

Interest and other expense (income), net is comprised of the following (amounts in millions):

	For the Three Months Ended March 31,	
	2020	2019
Interest income	\$ (16)	\$ (21)
Interest expense from debt and amortization of debt discount and deferred financing costs	23	23
Other expense (income), net	1	1
Interest and other expense (income), net	\$ 8	\$ 3

## 13. Income Taxes

We account for our provision for income taxes in accordance with ASC 740, *Income Taxes*, which requires an estimate of the annual effective tax rate for the full year to be applied to the interim period, taking into account year-to-date amounts and projected results for the full year. The provision for income taxes represents federal, foreign, state, and local income taxes. Our effective tax rate could be different from the statutory U.S. income tax rate due to: the effect of state and local income taxes; tax rates that apply to our foreign income (including U.S. tax on foreign income); research and development credits; and certain nondeductible expenses. Our effective tax rate could fluctuate significantly from quarter to quarter based on recurring and nonrecurring factors including, but not limited to: variations in the estimated and actual level of pre-tax income or loss by jurisdiction; changes in enacted tax laws and regulations, and interpretations thereof, including with respect to tax credits and state and local income taxes; developments in tax audits and other matters; recognition of excess tax benefits and tax deficiencies from share-based payments; and certain nondeductible expenses. Changes in judgment from the evaluation of new information resulting in the recognition, derecognition, or remeasurement of a tax position taken in a prior annual period are recognized separately in the quarter of the change.

The income tax expense of \$99 million for the three months ended March 31, 2020 reflects an effective tax rate of 16%, which is lower than the effective tax rate of 21% for the three months ended March 31, 2019. The decrease is primarily due to a discrete tax benefit recognized in the current year in connection with the remeasurement of a U.S. deferred tax asset related to foreign earnings resulting from an intra-group asset transfer.

The effective tax rate of 16% for the three months ended March 31, 2020 is lower than the U.S. statutory rate of 21%, primarily due to lower U.S. taxes on foreign earnings, the remeasurement of a U.S. deferred tax asset related to foreign earnings, and the recognition of federal research and development credits.

Activision Blizzard's tax years after 2008 remain open to examination by certain major taxing jurisdictions to which we are subject. The IRS is currently examining our federal tax returns for the 2012 through 2016 tax years. We also have several state and non-U.S. audits pending. In addition, King's pre-acquisition tax returns remain open in various jurisdictions, primarily as a result of transfer pricing matters. We anticipate resolving King's transfer pricing for both pre- and post-acquisition tax years through a collaborative multilateral process with the tax authorities in the relevant jurisdictions, which include the U.K. and Sweden. While the outcome of this process remains uncertain, it could result in an agreement that changes the allocation of profits and losses between these and other relevant jurisdictions or a failure to reach an agreement that results in unilateral adjustments to the amount and timing of taxable income in the jurisdictions in which King operates.

In December 2018, we received a decision from the Swedish Tax Agency ("STA") informing us of an audit assessment of a Swedish subsidiary of King for the 2016 tax year ("Initial Decision"). The Initial Decision described the basis for issuing a transfer pricing assessment of approximately 3.5kr billion (approximately \$352 million), primarily concerning an alleged intercompany asset transfer. On June 17, 2019, we received a reassessment from the STA (the "Reassessment") which changed the Initial Decision based on a revision of the transfer pricing approach reflected in King's 2016 Swedish tax return and removal of the alleged intercompany asset transfer that was the basis of the Initial Decision. The STA also, at the same time, reassessed the 2017 tax year on the same transfer pricing basis as 2016. The transfer pricing approach reflected in the Reassessment for both 2016 and 2017 remains subject to further review by taxing authorities in other jurisdictions. In July 2019, the Company made a payment to the STA for the Reassessment for the 2016 and 2017 tax years, which did not result in a significant impact to our condensed consolidated financial statements.

In December 2017, we received a Notice of Reassessment from the French Tax Authority ("FTA") related to transfer pricing for intercompany transactions involving one of our French subsidiaries for the 2011 through 2013 tax years. The total assessment, including penalties and interest, was approximately €571 million (approximately \$632 million). In December 2019, the Company reached a settlement with the FTA for the 2011 through 2018 tax years, resulting in the recognition of \$54 million of tax expense in the period ended December 31, 2019, and a tax payment of €161 million (approximately \$178 million), including interest and penalties, in January 2020.

In addition, certain of our subsidiaries are under examination or investigation, or may be subject to examination or investigation, by tax authorities in various jurisdictions. These proceedings may lead to adjustments or proposed adjustments to our taxes or provisions for uncertain tax positions. Such proceedings may have a material adverse effect on the Company's consolidated financial position, liquidity, or results of operations in the earlier of the period or periods in which the matters are resolved and in which appropriate tax provisions are taken into account in our financial statements. If we were to receive a materially adverse assessment from a taxing jurisdiction, we would plan to vigorously contest it and consider all of our options, including the pursuit of judicial remedies.

We regularly assess the likelihood of adverse outcomes resulting from these examinations and monitor the progress of ongoing discussions with tax authorities in determining the appropriateness of our tax provisions. The final resolution of the Company's global tax disputes is uncertain. There is significant judgment required in the analysis of disputes, including the probability determination and estimation of the potential exposure. Based on current information, in the opinion of the Company's management, the ultimate resolution of these matters is not expected to have a material adverse effect on the Company's consolidated financial position, liquidity or results of operations, except as noted above.

#### 14. Computation of Basic/Diluted Earnings Per Common Share

The following table sets forth the computation of basic and diluted earnings per common share (amounts in millions, except per share data):

	For the Three Months Ended March 31,	
	2020	2019
<b>Numerator:</b>		
Consolidated net income	\$ 505	\$ 447
<b>Denominator:</b>		
Denominator for basic earnings per common share—weighted-average common shares outstanding	769	764
Effect of potential dilutive common shares under the treasury stock method—employee stock options and awards	5	6
Denominator for basic earnings per common share—weighted-average dilutive common shares outstanding	774	770
Basic earnings per common share	\$ 0.66	\$ 0.58
Diluted earnings per common share	\$ 0.65	\$ 0.58

The vesting of certain of our employee-related restricted stock units and options is contingent upon the satisfaction of pre-defined performance measures. The shares underlying these equity awards are included in the weighted-average dilutive common shares only if the performance measures are met as of the end of the reporting period. Additionally, potential common shares are not included in the denominator of the diluted earnings per common share calculation when the inclusion of such shares would be anti-dilutive.

Weighted-average shares excluded from the computation of diluted earnings per share were as follows (amounts in millions):

	For the Three Months Ended March 31,	
	2020	2019
Restricted stock units and options with performance measures not yet met	3	3
Anti-dilutive employee stock options	6	6

#### 15. Capital Transactions

##### Repurchase Program

On January 31, 2019, our Board of Directors authorized a stock repurchase program under which we are authorized to repurchase up to \$1.5 billion of our common stock from February 14, 2019, until the earlier of February 13, 2021, and a determination by the Board of Directors to discontinue the repurchase program. As of March 31, 2020, we have not repurchased any shares under this program.

##### Dividends

On February 6, 2020, our Board of Directors declared a cash dividend of \$0.41 per common share. Such dividend is payable on May 6, 2020, to shareholders of record at the close of business on April 15, 2020. We have recorded \$316 million of dividends payable in "Accrued expenses and other liabilities" on our condensed consolidated balance sheet as of March 31, 2020.

On February 12, 2019, our Board of Directors declared a cash dividend of \$0.37 per common share. On May 9, 2019, we made an aggregate cash dividend payment of \$283 million to shareholders of record at the close of business on March 28, 2019.

**16. Commitments and Contingencies**

***Legal Proceedings***

We are party to routine claims, suits, investigations, audits, and other proceedings arising from the ordinary course of business, including with respect to intellectual property rights, contractual claims, labor and employment matters, regulatory matters, tax matters, unclaimed property matters, compliance matters, and collection matters. In the opinion of management, after consultation with legal counsel, such routine claims and lawsuits are not significant, and we do not expect them to have a material adverse effect on our business, financial condition, results of operations, or liquidity.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Business Overview

Activision Blizzard, Inc. is a leading global developer and publisher of interactive entertainment content and services. We develop and distribute content and services on video game consoles, personal computers ("PC"s), and mobile devices. We also operate esports leagues and offer digital advertising within our content. The terms "Activision Blizzard," the "Company," "we," "us," and "our" are used to refer collectively to Activision Blizzard, Inc. and its subsidiaries.

The Company was originally incorporated in California in 1979 and was reincorporated in Delaware in December 1992. In connection with the 2008 business combination by and among the Company (then known as Activision, Inc.), Vivendi S.A. and Vivendi Games, Inc., pursuant to which we acquired Blizzard Entertainment, Inc. ("Blizzard"), we were renamed Activision Blizzard, Inc. On February 23, 2016, we acquired King Digital Entertainment plc, a leading interactive mobile entertainment company ("King"), by purchasing all of its outstanding shares.

### Our Segments

Based on our organizational structure, we conduct our business through three reportable segments, as follows:

#### (i) Activision Publishing, Inc.

Activision Publishing, Inc. ("Activision") is a leading global developer and publisher of interactive software products and entertainment content, particularly for the console platform. Activision primarily delivers content through retail and digital channels, including full-game and in-game sales, as well as by licensing software to third-party or related-party companies that distribute Activision products. Activision develops, markets, and sells products primarily based on our internally developed intellectual properties. Activision also includes the activities of the Call of Duty League™, a global professional esports league with city-based teams.

Activision's key product franchise is Call of Duty®, a first-person action title for the console and PC platforms and, following the October 1, 2019 launch of *Call of Duty: Mobile*, the mobile platform, including for Google Inc.'s ("Google") Android and Apple Inc.'s ("Apple") iOS.

#### (ii) Blizzard Entertainment, Inc.

Blizzard is a leading global developer and publisher of interactive software products and entertainment content, particularly for the PC platform. Blizzard primarily delivers content through retail and digital channels, including subscriptions, full-game, and in-game sales, as well as by licensing software to third-party or related-party companies that distribute Blizzard products. Blizzard also maintains a proprietary online gaming service, Blizzard Battle.net®, which facilitates digital distribution of Blizzard content and selected Activision content, online social connectivity, and the creation of user-generated content. Blizzard also includes the activities of the Overwatch League™, a global professional esports league with city-based teams.

Blizzard's key product franchises include: World of Warcraft®, a subscription-based massive multi-player online role-playing game for the PC platform; Diablo®, an action role-playing franchise for the PC and console platforms; Hearthstone®, an online collectible card franchise for the PC and mobile platforms; and Overwatch®, a team-based first-person action title for the PC and console platforms.

#### (iii) King Digital Entertainment

King is a leading global developer and publisher of interactive entertainment content and services, particularly for the mobile platform, including for Google's Android and Apple's iOS. King also distributes its content and services on the PC platform, primarily via Facebook. King's games are free to play; however, players can acquire in-game items, either with virtual currency or real currency, and we continue to focus on in-game advertising as a growing source of revenue.

King's key product franchise is Candy Crush™, which features "match three" games for the mobile and PC platforms.

*Other*

We also engage in other businesses that do not represent reportable segments, including the Activision Blizzard Distribution (“Distribution”) business, which consists of operations in Europe that provide warehousing, logistics, and sales distribution services to third-party publishers of interactive entertainment software, our own publishing operations, and manufacturers of interactive entertainment hardware.

**Impacts of the Global COVID-19 Pandemic**

In December 2019, a novel strain of coronavirus (“COVID-19”) emerged and has since extensively impacted global health and the economic environment. On February 28, 2020, the World Health Organization (“WHO”) raised its assessment of the COVID-19 threat from high to very high at a global level due to the continued increase in the number of cases and affected countries, and on March 11, 2020, the WHO characterized COVID-19 as a pandemic. In an effort to contain the spread of COVID-19, domestic and international governments around the world enacted various measures, including orders to close all businesses not deemed “essential,” and quarantine orders for individuals to stay in their homes or places of residence, and practice social distancing when engaging in essential activities. We anticipate that these actions and the global health crisis caused by COVID-19 will negatively impact business activities and financial markets across the globe.

The full extent of the impact of the COVID-19 pandemic on our business, reputation, financial condition, results of operations, income, revenue, profitability, cash flows, liquidity, or stock price will depend on numerous evolving factors that we are not able to fully predict at this time. However, we believe that given our strong balance sheet, with cash and cash equivalents and short-term investments of \$6.0 billion as of March 31, 2020, and the fact that our business has increasingly shifted to digital channels, we have substantial flexibility as we navigate through the uncertain environment and near-term implications of COVID-19. Further, we anticipate in the near term that our business could see an increase in demand for our products and services as a result of the stay-at-home orders enacted in various regions, as players have more time to engage with our games. We began to see early indications of this trend towards the end of the first quarter of 2020, with the performance from some of our franchises further strengthening in March as populations sheltered at home in many regions of the world and turned to our content for entertainment and social connection. For instance, in the latter part of the quarter, we noted an even greater demand for *Call of Duty: Modern Warfare®* and its associated content, which was also benefiting from the launch of *Call of Duty: Warzone* in March 2020. Additionally, our Blizzard and King operating segments experienced an increase in monthly active users for certain franchises during the month of March. The sustainability of these early trends and long-term implications to our business is dependent on future developments, including the duration of the pandemic and the related length of its impact on the global economy, which are uncertain and cannot be predicted at this time. See Item 1A “Risk Factors” within Part II of this Quarterly Report on Form 10-Q for additional details on risks and uncertainties regarding the impacts of the global COVID-19 pandemic on our business, reputation, financial condition, results of operations, income, revenue, profitability, cash flows, liquidity, and stock price.

In an effort to protect the health and safety of our employees, the majority of our workforce is currently working from home and we have placed restrictions on non-essential business travel. We have implemented business continuity plans and have increased support and resources to enable our employees to work remotely and thus far our business has been able to operate with minimal disruption. The global COVID-19 pandemic remains a rapidly evolving situation. We will continue to actively monitor the developments of the pandemic and may take further actions that could alter our business operations as may be required by federal, state, local or foreign authorities, or that we determine are in the best interests of our employees, customers, partners and shareholders. It is not clear what effects any such potential actions may have on our business, including the effects on our employees, players and consumers, customers, partners, game development and content pipelines, or on our reputation, financial condition, results of operations, income, revenue, profitability, cash flows, liquidity, or stock price.

## Business Results and Highlights

### Financial Results

For the three months ended March 31, 2020:

- consolidated net revenues decreased 2% to \$1.79 billion, while consolidated operating income increased 7% to \$612 million, as compared to consolidated net revenues of \$1.83 billion and consolidated operating income of \$570 million for the three months ended March 31, 2019;
- revenues from digital online channels were \$1.44 billion, or 81% of consolidated net revenues, as compared to \$1.39 billion, or 76% of consolidated net revenues, for the three months ended March 31, 2019;
- operating margin was 34.2%, which includes \$23 million in restructuring and related costs, as compared to 31.2%, which included \$57 million in restructuring and related costs, for the three months ended March 31, 2019;
- consolidated net income increased 13% to \$505 million, as compared to \$447 million for the three months ended March 31, 2019;
- diluted earnings per common share increased 12% to \$0.65, as compared to \$0.58 for the three months ended March 31, 2019; and
- cash flows from operating activities were \$148 million, a decrease of 67%, as compared to \$450 million for the three months ended March 31, 2019.

Since certain of our games are hosted online or include significant online functionality that represents a separate performance obligation, we defer the transaction price allocable to the online functionality from the sale of these games and recognize the attributable revenues over the relevant estimated service periods, which are generally less than a year. Net revenues and operating income for the three months ended March 31, 2020, include a net effect of \$266 million and \$171 million, respectively, from the recognition of deferred net revenues and related cost of revenues.

Additionally, for the three months ended March 31, 2020 and 2019, 11% and 14%, respectively, of total net revenues recognized were from revenue sources that were recognized at a “point-in-time,” while “over-time and other” revenues were 89% and 86%, respectively, of total net revenues. Revenues recognized at a “point-in-time” are primarily comprised of the portion of revenue from software products that is recognized when the customer takes control of the product (i.e., upon delivery of the software product) and revenues from our Distribution business. “Over-time and other revenues” are primarily comprised of revenue associated with the online functionality of our games, in-game purchases, and subscriptions.

### Content Release and Event Highlights

Games and other major content releases during the three months ended March 31, 2020, include Activision’s *Call of Duty: Warzone*, an all-new free-to-play experience from the world of *Call of Duty: Modern Warfare* for the console and PC platforms, and Blizzard’s *Warcraft® III: Reforged™*, a re-imagining of Blizzard’s real-time strategy game. Additionally, the Call of Duty League began its first season in January 2020, and the Overwatch League began its third season in February 2020.

### Operating Metrics

The following operating metrics are key performance indicators that we use to evaluate our business. The key drivers of changes in our operating metrics are presented in the order of significance.

#### Net bookings and In-game net bookings

We monitor net bookings as a key operating metric in evaluating the performance of our business because it enables an analysis of performance based on the timing of actual transactions with our customers and provides more timely indications of trends in our operating results. Net bookings is the net amount of products and services sold digitally or sold-in physically in the period, and includes license fees, merchandise, and publisher incentives, among others. Net bookings is equal to net revenues excluding the impact from deferrals. In-game net bookings primarily includes the net amount of downloadable content and microtransactions sold during the period, and is equal to in-game net revenues excluding the impact from deferrals.

Net bookings and in-game net bookings were as follows (amounts in millions):

	March 31, 2020		March 31, 2019		Increase (Decrease)
<b>Net bookings</b>	\$	1,522	\$	1,258	\$ 264
<b>In-game net bookings</b>	\$	956	\$	794	\$ 162

#### Net bookings

The increase in net bookings for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to:

- a \$202 million increase in Activision net bookings primarily driven by (1) higher net bookings from *Call of Duty: Modern Warfare* (which was released in October 2019, and when referred to herein, is inclusive of *Call of Duty: Warzone*, which was released in March 2020) as compared to *Call of Duty: Black Ops 4*, which was released in October 2018 and (2) net bookings from *Call of Duty: Mobile*, which was released in October 2019, partially offset by lower net bookings from *Sekiro: Shadows Die Twice*<sup>TM</sup>, which was released in March 2019, with no comparable release in 2020; and
- a \$108 million increase in Blizzard net bookings driven by higher net bookings from *World of Warcraft*, primarily from higher subscription net bookings due to the release of *World of Warcraft Classic* in August 2019, and revenues associated with in-game content delivered to customers upon pre-purchase of *World of Warcraft: Shadowlands*, with no comparable net bookings in the prior period.

The increase was partially offset by a \$31 million decrease in King net bookings, primarily due to lower net bookings from player purchases, driven by the Candy Crush franchise, partially offset by an increase in advertising net bookings.

#### In-game net bookings

The increase in in-game net bookings for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to a \$182 million increase in Activision in-game net bookings, driven by (1) higher in-game net bookings from *Call of Duty: Modern Warfare*, as compared to *Call of Duty: Black Ops 4* and (2) in-game net bookings from *Call of Duty: Mobile*.

The increase was partially offset by a \$50 million decrease in King in-game net bookings due to lower in-game net bookings, driven by the Candy Crush franchise.

#### Monthly Active Users

We monitor monthly active users (“MAUs”) as a key measure of the overall size of our user base. MAUs are the number of individuals who accessed a particular game in a given month. We calculate average MAUs in a period by adding the total number of MAUs in each of the months in a given period and dividing that total by the number of months in the period. An individual who accesses two of our games would be counted as two users. In addition, due to technical limitations, for Activision and King, an individual who accesses the same game on two platforms or devices in the relevant period would be counted as two users. For Blizzard, an individual who accesses the same game on two platforms or devices in the relevant period would generally be counted as a single user. In certain instances, we rely on third parties to publish our games. In these instances, MAU data is based on information provided to us by those third parties, or, if final data is not available, reasonable estimates of MAUs for these third-party published games.

The number of MAUs for a given period can be significantly impacted by the timing of new content releases, since new releases may cause a temporary surge in MAUs. Accordingly, although we believe that overall trending in the number of MAUs can be a meaningful performance metric, period-to-period fluctuations may not be indicative of longer-term trends. The following table details our average MAUs on a sequential quarterly basis for each of our reportable segments (amounts in millions):

	March 31, 2020	December 31, 2019	September 30, 2019	June 30, 2019	March 31, 2019	December 31, 2018
Activision	102	128	36	37	41	53
Blizzard	32	32	33	32	32	35
King	273	249	247	258	272	268
Total	407	409	316	327	345	356

Average MAUs for the three months ended March 31, 2020, were relatively comparable to the three months ended December 31, 2019, primarily due to the decrease in average MAUs for Activision being largely offset by an increase in average MAUs for King. The decrease in Activision's average MAUs is driven by the Call of Duty franchise and reflects a decrease in average MAUs for *Call of Duty: Mobile*, which launched in October 2019, partially offset by an increase in average MAUs for *Call of Duty: Modern Warfare*, which benefited from the launch of *Call of Duty: Warzone* in March 2020. The increase in King's average MAUs is primarily due to an increase in average MAUs for the Candy Crush franchise.

Average MAUs increased by 62 million, or 18%, for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019. The year-over-year increase in average MAUs is primarily due to an increase in Activision's average MAUs due to the Call of Duty franchise driven by *Call of Duty: Mobile* and *Call of Duty: Modern Warfare*. King's average MAUs were roughly equal year-over-year as the increase in average MAUs for the Candy Crush franchise was largely offset by decreases in other franchises.

## Management's Overview of Business Trends

### Interactive Entertainment and Mobile Gaming Growth

Our business participates in the global interactive entertainment industry. Games have become an increasingly popular form of entertainment, and we estimate the total industry has grown, on average, 13% annually from 2016 to 2019. The industry continues to benefit from additional players entering the market as interactive entertainment becomes more commonplace across age groups and as more developing regions gain access to this form of entertainment.

Further, wide adoption of smartphones globally and the free-to-play business model on those platforms has increased the total addressable audience for gaming significantly by introducing gaming to new age groups and new regions and allowing gaming to occur more widely outside the home. Mobile gaming is estimated to be larger than console and PC gaming, and continues to grow at a significant rate. King is a leading developer of mobile and free-to-play games, and our other business units have mobile efforts underway that present the opportunity for us to expand the reach of, and drive additional player investment in our franchises. The October 2019 launch of *Call of Duty: Mobile* is an example of these efforts.

### Opportunities to Expand Franchises Outside of Games

Our fans spend significant time engaging in our franchises and investing through purchases of our game content, including full games, downloadable content and microtransactions. Given the passion our players have for our franchises, we believe there are emerging opportunities to drive additional engagement and investment in our franchises outside of games. Our efforts to build these adjacent opportunities are still relatively nascent.

As part of our efforts to take advantage of esports opportunities, we have sold rights for 20 teams that are participating in the Overwatch League, which recently began its third season in February 2020, and, during 2019, we sold rights for the first 12 teams for the Call of Duty League, which began its first season in January 2020. As a result of the COVID-19 pandemic and stay-at-home orders across the world, both the Overwatch League and the Call of Duty League pivoted all matches from their originally planned local homestand formats to online play and remote production for the remainder of the regular season, to keep players and fans safe while still delivering premium esports content to a global audience.

### **Concentration of Sales Among the Most Popular Franchises**

The concentration of retail revenues among key titles has continued as a trend in the overall interactive entertainment industry. According to The NPD Group, the top 10 titles accounted for 33% of the retail sales in the U.S. interactive entertainment industry in 2019. Similarly, a significant portion of our revenues historically has been derived from video games based on a few popular franchises, and these video games have also been responsible for a disproportionately high percentage of our profits. For example, in 2019, the *Call of Duty*, *Candy Crush*, and *World of Warcraft* franchises, collectively, accounted for 67% of our consolidated net revenues—and a significantly higher percentage of our operating income.

In addition to investing in, and developing sequels and content for, our top franchises, with the aim of releasing content more frequently, we are continually exploring additional ways to expand those franchises, such as our recent release of Activision's *Call of Duty: Warzone*, an all-new free-to-play experience from the world of *Call of Duty: Modern Warfare* for the console and PC platforms. We also have been focusing on expanding our franchises to the mobile platform, as demonstrated by the recently released *Call of Duty: Mobile*, as well as our plans for *Diablo Immortal*<sup>™</sup>, which is currently in development.

Overall, we do expect that a limited number of popular franchises will continue to produce a disproportionately high percentage of our, and the industry's, revenues and profits in the near future. Accordingly, our ability to maintain our top franchises and our ability to successfully compete against our competitors' top franchises can significantly impact our performance.

### **Recurring Revenue Business Models and Seasonality**

Increased consumer online connectivity has allowed us to offer players new investment opportunities and to shift our business further towards a more consistently recurring and year-round model. Offering downloadable content and microtransactions, in addition to full games, allows our players to access and invest in new content throughout the year. This incremental content not only provides additional high-margin revenues, it can also increase player engagement. Also, mobile games, and free-to-play games more broadly, are generally less seasonal than premium games developed primarily for the console or PC platforms.

While our business is shifting toward a year-round engagement model, the interactive entertainment industry remains somewhat seasonal. We have historically experienced our highest sales volume, particularly for Activision, in the calendar year-end holiday buying season.

**Consolidated Statements of Operations Data**

The following table sets forth condensed consolidated statements of operations data for the periods indicated (amounts in millions) and as a percentage of total net revenues, except for cost of revenues, which are presented as a percentage of associated revenues:

	<b>For the Three Months Ended March 31,</b>					
	<b>2020</b>		<b>2019</b>			
<b>Net revenues</b>						
Product sales	\$	543	30%	\$	656	36%
Subscription, licensing, and other revenues		1,245	70		1,169	64
Total net revenues		1,788	100		1,825	100
<b>Costs and expenses</b>						
Cost of revenues—product sales:						
Product costs		119	22		152	23
Software royalties, amortization, and intellectual property licenses		82	15		111	17
Cost of revenues—subscription, licensing, and other revenues:						
Game operations and distribution costs		258	21		239	20
Software royalties, amortization, and intellectual property licenses		46	4		61	5
Product development		238	13		249	14
Sales and marketing		243	14		207	11
General and administrative		167	9		179	10
Restructuring and related costs		23	1		57	3
Total costs and expenses		1,176	66		1,255	69
Operating income		612	34		570	31
Interest and other expense (income), net		8	—		3	—
Income before income tax expense		604	34		567	31
Income tax expense		99	6		120	7
Net income	\$	505	28%	\$	447	24%

**Consolidated Net Revenues**

The key drivers of changes in our consolidated net revenues, operating segment results, consolidated results, and sources of liquidity are presented in the order of significance.

The following table summarizes our consolidated net revenues, in-game net revenues, and increase (decrease) in deferred net revenues recognized (amounts in millions):

	<b>For the Three Months Ended March 31,</b>			
	<b>2020</b>	<b>2019</b>	<b>Increase (Decrease)</b>	<b>% Change</b>
Consolidated net revenues	\$ 1,788	\$ 1,825	\$ (37)	(2)%
Net effect from recognition (deferral) of deferred net revenues	266	567	(301)	
In-game net revenues (1)	935	943	(8)	(1)%

(1) In-game net revenues primarily includes the net amount of revenue recognized for downloadable content and microtransactions during the period.

### **Consolidated Net Revenues**

The decrease in consolidated net revenues for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily driven by a decrease in revenues of \$121 million due to:

- lower revenues from *Sekiro: Shadows Die Twice*, which was released in March 2019, with no comparable release in 2020; and
- the absence of revenues recognized from the Destiny franchise in 2019 (reflecting our sale of the publishing rights for Destiny to Bungie in December 2018).

The decrease was partially offset by an increase in revenues of \$65 million due to revenues recognized from *Call of Duty: Mobile*, which was released in October 2019, as well as a net increase in revenues of \$19 million from various other franchises and titles.

### **Change in Deferred Revenues Recognized**

The decrease in net deferred revenues recognized for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was driven by (1) a decrease of \$185 million in net deferred revenues recognized from Activision, primarily due to lower net revenues recognized from *Call of Duty: Modern Warfare*, which was released in October 2019, as compared to *Call of Duty: Black Ops 4*, which was released in October 2018 and (2) a decrease of \$120 million in net deferred revenues recognized from Blizzard, primarily due to lower net deferred revenues recognized from *World of Warcraft*, driven by revenues recognized in the prior period from *World of Warcraft: Battle for Azeroth*<sup>®</sup>, which was released in August 2018, with no comparable recognition of deferred revenues in the current period given no comparable release in 2019.

### **In-game Net Revenues**

In-game net revenues for the three months ended March 31, 2020, were slightly lower than for the three months ended March 31, 2019, primarily due to a decrease in in-game net revenues of \$89 million driven by:

- lower in-game revenues from King, primarily due to lower revenues from player purchases, driven by the Candy Crush franchise;
- lower in-game revenues recognized from *World of Warcraft*; and
- lower in-game revenues recognized from *Overwatch*.

The decrease was offset by an increase in in-game net revenues of \$117 million due to:

- in-game revenues recognized from *Call of Duty: Mobile*; and
- higher in-game revenues recognized from *Call of Duty: Modern Warfare*, which was released in October 2019, as compared to *Call of Duty: Black Ops 4*, which was released in October 2018.

The remaining net decrease of \$36 million was driven by various other franchises and titles.

### **Foreign Exchange Impact**

Changes in foreign exchange rates had a negative impact of \$10 million on our consolidated net revenues for the three months ended March 31, 2020, as compared to the same period in the previous year. The changes are primarily due to changes in the value of the U.S. dollar relative to the euro and the British pound.

## Operating Segment Results

We have three reportable segments—Activision, Blizzard, and King. Our operating segments are consistent with the manner in which our operations are reviewed and managed by our Chief Executive Officer, who is our chief operating decision maker (“CODM”). The CODM reviews segment performance exclusive of: the impact of the change in deferred revenues and related cost of revenues with respect to certain of our online-enabled games; share-based compensation expense; amortization of intangible assets as a result of purchase price accounting; fees and other expenses (including legal fees, expenses, and accruals) related to acquisitions, associated integration activities, and financings; certain restructuring and related costs; and certain other non-cash charges. The CODM does not review any information regarding total assets on an operating segment basis, and accordingly, no disclosure is made with respect thereto.

Our operating segments are also consistent with our internal organizational structure, the way we assess operating performance and allocate resources, and the availability of separate financial information. We do not aggregate operating segments.

Information on reportable segment net revenues and operating income for the three months ended March 31, 2020 and 2019, are presented below (amounts in millions):

	Three Months Ended March 31, 2020				Increase / (Decrease)			
	Activision	Blizzard	King	Total	Activision	Blizzard	King	Total
<b>Segment Net Revenues</b>								
Net revenues from external customers	\$ 519	\$ 437	\$ 498	\$ 1,454	\$ 202	\$ 98	\$ (31)	\$ 269
Intersegment net revenues (1)	—	15	—	15	—	10	—	10
Segment net revenues	<u>\$ 519</u>	<u>\$ 452</u>	<u>\$ 498</u>	<u>\$ 1,469</u>	<u>\$ 202</u>	<u>\$ 108</u>	<u>\$ (31)</u>	<u>\$ 279</u>
<b>Segment operating income</b>	\$ 184	\$ 197	\$ 156	\$ 537	\$ 111	\$ 142	\$ (22)	\$ 231
	Three Months Ended March 31, 2019							
	Activision	Blizzard	King	Total				
<b>Segment Net Revenues</b>								
Net revenues from external customers	\$ 317	\$ 339	\$ 529	\$ 1,185				
Intersegment net revenues (1)	—	5	—	5				
Segment net revenues	<u>\$ 317</u>	<u>\$ 344</u>	<u>\$ 529</u>	<u>\$ 1,190</u>				
<b>Segment operating income</b>	\$ 73	\$ 55	\$ 178	\$ 306				

(1) Intersegment revenues reflect licensing and service fees charged between segments.

Reconciliations of total segment net revenues and total segment operating income to consolidated net revenues and consolidated income before income tax expense are presented in the table below (amounts in millions):

	For the Three Months Ended March 31,	
	2020	2019
<b>Reconciliation to consolidated net revenues:</b>		
Segment net revenues	\$ 1,469	\$ 1,190
Revenues from non-reportable segments (1)	68	73
Net effect from recognition (deferral) of deferred net revenues (2)	266	567
Elimination of intersegment revenues (3)	(15)	(5)
Consolidated net revenues	\$ 1,788	\$ 1,825
<b>Reconciliation to consolidated income before income tax expense:</b>		
Segment operating income	\$ 537	\$ 306
Operating income (loss) from non-reportable segments (1)	3	(3)
Net effect from recognition (deferral) of deferred net revenues and related cost of revenues	171	441
Share-based compensation expense	(43)	(63)
Amortization of intangible assets	(33)	(54)
Restructuring and related costs (4)	(23)	(57)
Consolidated operating income	612	570
Interest and other expense (income), net	8	3
Consolidated income before income tax expense	\$ 604	\$ 567

(1) Includes other income and expenses from operating segments managed outside the reportable segments, including our Distribution business. Also includes unallocated corporate income and expenses.

(2) Reflects the net effect from recognition (deferral) of deferred net revenues, along with related cost of revenues, on certain of our online-enabled products.

(3) Intersegment revenues reflect licensing and service fees charged between segments.

(4) Reflects restructuring initiatives, which include severance and other restructuring-related costs.

### Segment Net Revenues

#### Activision

The increase in Activision's net revenues for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to:

- higher revenues from *Call of Duty: Modern Warfare*, which was released in October 2019, as compared to *Call of Duty: Black Ops 4*, which was released in October 2018;
- revenues from *Call of Duty: Mobile*, which was released in October 2019; and
- revenues from the *Call of Duty League*, which began its first season in January 2020.

The increase was partially offset by:

- lower revenues from *Sekiro: Shadows Die Twice*, which was released in March 2019, with no comparable release in 2020; and
- the absence of revenues from the *Destiny* franchise in 2019 (reflecting our sale of the publishing rights for *Destiny* to Bungie in December 2018).

*Blizzard*

The increase in Blizzard's net revenues for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to:

- higher revenues from *World of Warcraft*, primarily driven by higher subscription revenues due to the release of *World of Warcraft Classic* in August 2019, and revenues associated with in-game content delivered to customers upon pre-purchase of *World of Warcraft: Shadowlands*, with no comparable revenues in the prior period; and
- revenues from *Warcraft III: Reforged*, which was released in January 2020.

*King*

The decrease in King's net revenues for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to lower revenues from player purchases, driven by the Candy Crush franchise, partially offset by an increase in advertising revenues.

**Segment Income from Operations**

*Activision*

The increase in Activision's operating income for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to:

- higher revenues, as discussed above;
- lower cost of revenues and marketing costs for *Sekiro: Shadows Die Twice* given the launch of the title in the prior year; and
- lower bad debt provisions.

These increases were partially offset by:

- marketing costs, service provider fees such as digital storefront fees (e.g. fees retained by Apple and Google for our sales on their platforms) and server bandwidth fees, and software royalties for *Call of Duty: Mobile* in the current quarter with no such costs in the prior-year quarter; and
- higher product development costs driven by higher personnel bonuses as a result of strong business performance.

*Blizzard*

The increase in Blizzard's operating income for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to:

- higher revenues, as discussed above; and
- lower product development costs, driven by higher capitalization of software development costs from the timing of game development cycles and higher personnel costs.

*King*

The decrease in King's operating income for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to:

- lower revenues, as discussed above; and
- higher sales and marketing costs for the Candy Crush franchise.

These decreases were partially offset by lower service provider fees, primarily digital storefront fees (e.g. fees retained by Apple and Google for our sales on their platforms).

#### Foreign Exchange Impact

Changes in foreign exchange rates had a negative impact of \$19 million on reportable segment net revenues for the three months ended March 31, 2020, as compared to the same period in the previous year. The changes are primarily due to changes in the value of the U.S. dollar relative to the euro and the British pound.

#### Consolidated Results

##### Net Revenues by Distribution Channel

The following table details our consolidated net revenues by distribution channel (amounts in millions):

	For the Three Months Ended March 31,		
	2020	2019	Increase (Decrease)
Net revenues by distribution channel:			
Digital online channels (1)	\$ 1,441	\$ 1,393	\$ 48
Retail channels	221	313	(92)
Other (2)	126	119	7
Total consolidated net revenues	\$ 1,788	\$ 1,825	\$ (37)

(1) Net revenues from "Digital online channels" include revenues from digitally-distributed subscriptions, downloadable content, microtransactions, and products, as well as licensing royalties.

(2) Net revenues from "Other" include revenues from our Distribution business, the Overwatch League, and the Call of Duty League.

##### Digital Online Channel Net Revenues

The increase in net revenues from digital online channels for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to:

- higher revenues recognized from *Call of Duty: Modern Warfare*, which was released in October 2019, as compared to *Call of Duty: Black Ops 4*, which was released in October 2018; and
- revenues recognized from *Call of Duty: Mobile*, which was released in October 2019.

The increase was partially offset by lower revenues from *Sekiro: Shadows Die Twice*, which was released in March 2019, with no comparable release in 2020.

##### Retail Channel Net Revenues

The decrease in net revenues from retail channels for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to:

- lower revenues from *Sekiro: Shadows Die Twice*; and
- lower revenues recognized from *Call of Duty: Modern Warfare* as compared to *Call of Duty: Black Ops 4*.

**Net Revenues by Geographic Region**

The following table details our consolidated net revenues by geographic region (amounts in millions):

	For the Three Months Ended March 31,		
	2020	2019	Increase (Decrease)
Net revenues by geographic region:			
Americas	\$ 948	\$ 988	\$ (40)
EMEA (1)	566	614	(48)
Asia Pacific	274	223	51
Consolidated net revenues	<u>\$ 1,788</u>	<u>\$ 1,825</u>	<u>\$ (37)</u>

(1) "EMEA" consists of the Europe, Middle East, and Africa geographic regions.

*Americas*

The decrease in net revenues in the Americas region for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to lower revenues from *Sekiro: Shadows Die Twice*, which was released in March 2019, with no comparable release in 2020.

*EMEA*

The decrease in net revenues in the EMEA region for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to lower revenues from *Sekiro: Shadows Die Twice*.

*Asia Pacific*

The increase in net revenues in the Asia Pacific region for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to:

- higher subscription revenues from *World of Warcraft*, primarily driven by the release of *World of Warcraft Classic* in August 2019;
- revenues from *Warcraft III: Reforged*, which was released in January 2020; and
- revenues recognized from *Call of Duty: Mobile*, which was released in October 2019.

**Net Revenues by Platform**

The following table details our consolidated net revenues by platform (amounts in millions):

	For the Three Months Ended March 31,		
	2020	2019	Increase (Decrease)
Net revenues by platform:			
Console	\$ 594	\$ 677	\$ (83)
PC	498	494	4
Mobile and ancillary (1)	570	535	35
Other (2)	126	119	7
Total consolidated net revenues	\$ 1,788	\$ 1,825	\$ (37)

(1) Net revenues from "Mobile and ancillary" include revenues from mobile devices, as well as non-platform-specific game-related revenues, such as standalone sales of physical merchandise and accessories.

(2) Net revenues from "Other" include revenues from our Distribution business, the Overwatch League, and the Call of Duty League.

**Console**

The decrease in net revenues from the console platform for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to lower revenues from *Sekiro: Shadows Die Twice*, which was released in March 2019, with no comparable release in 2020.

**PC**

Net revenues from the PC platform for the three months ended March 31, 2020, were roughly equal to the three months ended March 31, 2019, primarily due to higher revenues recognized from *Call of Duty: Modern Warfare*, which was released in October 2019, as compared to *Call of Duty: Black Ops 4*, which was released in October 2018. This increase was largely offset by lower revenues from *Sekiro: Shadows Die Twice*.

**Mobile and Ancillary**

The increase in net revenues from mobile and ancillary for the three months ended March 31, 2020, as compared to net revenues for the three months ended March 31, 2019, was primarily due to revenues recognized from *Call of Duty: Mobile*, which was released in October 2019.

**Costs and Expenses**
**Cost of Revenues**

The following table details the components of cost of revenues in dollars (amounts in millions) and as a percentage of associated net revenues:

	Three Months Ended March 31, 2020	% of associated net revenues	Three Months Ended March 31, 2019	% of associated net revenues	Increase (Decrease)
<b>Cost of revenues—product sales:</b>					
Product costs	\$ 119	22%	\$ 152	23%	\$ (33)
Software royalties, amortization, and intellectual property licenses	82	15	111	17	(29)
<b>Cost of revenues—subscription, licensing, and other revenues:</b>					
Game operations and distribution costs	258	21	239	20	19
Software royalties, amortization, and intellectual property licenses	46	4	61	5	(15)
<b>Total cost of revenues</b>	<b>\$ 505</b>	<b>28%</b>	<b>\$ 563</b>	<b>31%</b>	<b>\$ (58)</b>

**Cost of Revenues—Product Sales:**

The decrease in product costs for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was in line with the decrease in product revenues.

The decrease in software royalties, amortization, and intellectual property licenses related to product sales for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to:

- a \$20 million decrease in software amortization and royalties from Activision, driven by lower software amortization and royalties from *Sekiro: Shadows Die Twice*, which was released in March 2019, with no comparable release in 2020; and
- an \$8 million decrease in software amortization and royalties from Blizzard, driven by lower software amortization and royalties from *World of Warcraft*, as the prior year included software amortization from the August 2018 release of *World of Warcraft: Battle for Azeroth* with no comparable amortization in the current year.

**Cost of Revenues—Subscription, Licensing, and Other Revenues:**

The increase in game operations and distribution costs for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to an increase of \$13 million in esports broadcast costs, driven by the *Call of Duty League*, which began its first season in January 2020.

The decrease in software royalties, amortization, and intellectual property licenses related to subscription, licensing, and other revenues for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to a decrease of \$22 million in amortization of internally-developed franchise and developed software intangible assets acquired as part of our acquisition of King. The decrease was partially offset by an increase in software amortization and royalties from Activision of \$7 million, driven by software royalties on *Call of Duty: Mobile*, which was released in October 2019.

*Product Development (amounts in millions)*

	March 31, 2020	% of consolidated net revenues	March 31, 2019	% of consolidated net revenues	Increase (Decrease)
Three Months Ended	\$ 238	13%	\$ 249	14%	\$ (11)

The decrease in product development costs for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to a \$40 million increase in capitalization of development costs, driven by the timing of Blizzard's game development cycles. The decrease was partially offset by higher product development costs of \$29 million, driven by higher personnel bonuses as a result of strong business performance.

*Sales and Marketing (amounts in millions)*

	March 31, 2020	% of consolidated net revenues	March 31, 2019	% of consolidated net revenues	Increase (Decrease)
Three Months Ended	\$ 243	14%	\$ 207	11%	\$ 36

The increase in sales and marketing expenses for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was driven by an increase of \$51 million in marketing spending and personnel costs, primarily associated with higher marketing costs for *Call of Duty: Mobile* and the Candy Crush franchise, partially offset by lower marketing costs for *Sekiro: Shadows Die Twice* and a decrease in bad debt provisions.

*General and Administrative (amounts in millions)*

	March 31, 2020	% of consolidated net revenues	March 31, 2019	% of consolidated net revenues	Increase (Decrease)
Three Months Ended	\$ 167	9%	\$ 179	10%	\$ (12)

The decrease in general and administrative expenses for the three months ended March 31, 2020, as compared to the three months ended March 31, 2019, was primarily due to a \$10 million decrease in personnel costs and professional service fees.

*Restructuring and related costs (amounts in millions)*

	March 31, 2020	% of consolidated net revenues	March 31, 2019	% of consolidated net revenues	Increase (Decrease)
Three Months Ended	\$ 23	1%	\$ 57	3%	\$ (34)

During 2019, we implemented our previously announced restructuring plan, which was aimed at refocusing our resources on our largest opportunities and removing unnecessary levels of complexity and duplication from certain parts of our business. Since the roll out of the plan, we have been, and will continue focusing on these goals as we continue to execute against our plan into 2020. The restructuring and related costs incurred during the three months ended March 31, 2020, relates primarily to severance costs for actions under this plan being executed in 2020. Refer to [Note 11](#) of the notes to the condensed consolidated financial statements included in Item 1 of this Quarterly Report on Form 10-Q for further discussion.

*Interest and Other Expense (Income), Net (amounts in millions)*

	March 31, 2020	% of consolidated net revenues	March 31, 2019	% of consolidated net revenues	Increase (Decrease)
Three Months Ended	\$ 8	—%	\$ 3	—%	\$ 5

Interest and other expense (income), net, for the three months ended March 31, 2020, was comparable to the three months ended March 31, 2019. As of March 31, 2020, based on the composition of our investment portfolio, and as a result of the COVID-19 pandemic and recent actions by central banks around the world, including the interest rate cuts by the U.S. Federal Reserve, we anticipate investment yields may remain low, which would lower our future interest income. Such impact is not expected to be material to the Company's liquidity.

*Income Tax Expense (amounts in millions)*

	March 31, 2020	% of pretax income	March 31, 2019	% of pretax income	Increase (Decrease)
Three Months Ended	\$ 99	16%	\$ 120	21%	\$ (21)

The income tax expense of \$99 million for the three months ended March 31, 2020 reflects an effective tax rate of 16%, which is lower than the effective tax rate of 21% for the three months ended March 31, 2019. The decrease is primarily due to a discrete tax benefit recognized in the current year in connection with the remeasurement of a U.S. deferred tax asset related to foreign earnings resulting from an intra-group asset transfer.

The effective tax rate of 16% for the three months ended March 31, 2020 is lower than the U.S. statutory rate of 21%, primarily due to lower U.S. taxes on foreign earnings, the remeasurement of a U.S. deferred tax asset related to foreign earnings, and the recognition of federal research and development credits.

The overall effective income tax rate in future periods will depend on a variety of factors, such as changes in pre-tax income or loss by jurisdiction, applicable accounting rules, applicable tax laws and regulations, and rulings and interpretations thereof, developments in tax audits and other matters, and variations in the estimated and actual level of annual pre-tax income or loss.

Further information about our income taxes is provided in [Note 13](#) of the notes to the condensed consolidated financial statements included in Item 1 of this Quarterly Report on Form 10-Q.

**Liquidity and Capital Resources**

We believe our ability to generate cash flows from operating activities is one of our fundamental financial strengths. Despite the impacts of the COVID-19 pandemic on the global economy, in the near term, we expect our business and financial condition to remain strong and to continue to generate significant operating cash flows, which, we believe, in combination with our existing balance of cash and cash equivalents and short-term investments of \$6.0 billion, our access to capital, and the availability of our \$1.5 billion revolving credit facility, will be sufficient to finance our operational and financing requirements for the next 12 months. Our primary sources of liquidity, which are available to us to fund cash outflows such as potential dividend payments or share repurchases, and scheduled debt maturities, include our cash and cash equivalents, short-term investments, and cash flows provided by operating activities.

As of March 31, 2020, the amount of cash and cash equivalents held outside of the U.S. by our foreign subsidiaries was \$2.0 billion, as compared to \$2.8 billion as of December 31, 2019. These cash balances are generally available for use in the U.S., subject in some cases to certain restrictions.

Our cash provided from operating activities is somewhat impacted by seasonality. Working capital needs are impacted by weekly sales, which are generally highest in the fourth quarter due to seasonal and holiday-related sales patterns. We consider, on a continuing basis, various transactions to increase shareholder value and enhance our business results, including acquisitions, divestitures, joint ventures, share repurchases, and other structural changes. These transactions may result in future cash proceeds or payments.

**Sources of Liquidity (amounts in millions)**

	March 31, 2020	December 31, 2019	Increase (Decrease)
Cash and cash equivalents	\$ 5,906	\$ 5,794	\$ 112
Short-term investments	78	69	9
	<u>\$ 5,984</u>	<u>\$ 5,863</u>	<u>\$ 121</u>
Percentage of total assets	31%	30%	

	For the Three Months Ended March 31,		
	2020	2019	Increase (Decrease)
Net cash provided by operating activities	\$ 148	\$ 450	\$ (302)
Net cash used in investing activities	(28)	(5)	(23)
Net cash provided by financing activities	7	24	(17)
Effect of foreign exchange rate changes	(15)	2	(17)
Net increase in cash and cash equivalents and restricted cash	<u>\$ 112</u>	<u>\$ 471</u>	<u>\$ (359)</u>

**Net Cash Provided by Operating Activities**

The primary driver of net cash flows associated with our operating activities is the collection of customer receivables generated from the sale of our products and services. These collections are typically partially offset by: payments to vendors for the manufacturing, distribution, and marketing of our products; payments for customer service support for our consumers; payments to third-party developers and intellectual property holders; payments for interest on our debt; payments for software development; payments for tax liabilities; and payments to our workforce.

Net cash provided by operating activities for the three months ended March 31, 2020, was \$148 million, as compared to \$450 million for the three months ended March 31, 2019. The decrease was primarily due to higher tax payments, driven by payments in the three months ended March 31, 2020 for a tax settlement in France, with no comparable activity in 2019, and changes in our working capital resulting from the timing of collections and payments.

**Net Cash Used in Investing Activities**

The primary drivers of net cash flows associated with our investing activities typically include capital expenditures, purchases and sales of investments, changes in restricted cash balances, and cash used for acquisitions.

Net cash used in investing activities for the three months ended March 31, 2020, was \$28 million, as compared to net cash used in investing activities of \$5 million for the three months ended March 31, 2019. The increase was primarily due to the purchase of \$9 million of available-for-sale investments for the three months ended March 31, 2020, as compared to proceeds from maturities of available-for-sale investments of \$13 million in the prior-year period. Additionally, capital expenditures of \$19 million for the three months ended March 31, 2020, were lower than the capital expenditures of \$18 million for the prior-year period.

**Net Cash provided by Financing Activities**

The primary drivers of net cash flows associated with our financing activities typically include the proceeds from, and repayments of, our long-term debt and transactions involving our common stock, including the issuance of shares of common stock to employees upon the exercise of stock options, as well as the payment of dividends.

Net cash provided by financing activities for the three months ended March 31, 2020, was \$7 million, as compared to \$24 million for the three months ended March 31, 2019. The decrease was primarily due to higher tax payments made for net share settlements on restricted stock units, with \$19 million of payments during the three months ended March 31, 2020, as compared to \$6 million in the prior-year period.

*Effect of Foreign Exchange Rate Changes*

Changes in foreign exchange rates had a negative impact of \$15 million on our cash and cash equivalents and restricted cash for the three months ended March 31, 2020, as compared to a positive impact of \$2 million for the three months ended March 31, 2019. The change was primarily due to changes in the value of the U.S. dollar relative to the euro and the British pound.

**Debt**

At both March 31, 2020 and December 31, 2019, our total outstanding debt was \$2.7 billion, bearing interest at a weighted average rate of 3.18%.

A summary of our outstanding debt is as follows (amounts in millions):

	At March 31, 2020		
	Gross Carrying Amount	Unamortized Discount and Deferred Financing Costs	Net Carrying Amount
2021 Notes	\$ 650	\$ (2)	\$ 648
2022 Notes	400	(2)	398
2026 Notes	850	(7)	843
2027 Notes	400	(5)	395
2047 Notes	400	(9)	391
Total long-term debt	<u>\$ 2,700</u>	<u>\$ (25)</u>	<u>\$ 2,675</u>

	At December 31, 2019		
	Gross Carrying Amount	Unamortized Discount and Deferred Financing Costs	Net Carrying Amount
2021 Notes	\$ 650	\$ (2)	\$ 648
2022 Notes	400	(2)	398
2026 Notes	850	(7)	843
2027 Notes	400	(5)	395
2047 Notes	400	(9)	391
Total long-term debt	<u>\$ 2,700</u>	<u>\$ (25)</u>	<u>\$ 2,675</u>

Refer to [Note 8](#) of the notes to the condensed consolidated financial statements included in Item 1 of this Quarterly Report on Form 10-Q for further disclosures regarding our debt obligations.

**Dividends**

On February 6, 2020, our Board of Directors declared a cash dividend of \$0.41 per common share. Such dividend is payable on May 6, 2020, to shareholders of record at the close of business on April 15, 2020. We have recorded \$316 million of dividends payable in "Accrued expenses and other liabilities" on our condensed consolidated balance sheet as of March 31, 2020.

**Capital Expenditures**

For the year ending December 31, 2020, we anticipate total capital expenditures of approximately \$130 million, primarily for leasehold improvements, computer hardware, and software purchases. During the three months ended March 31, 2020, capital expenditures were \$19 million.

### **Off-Balance Sheet Arrangements**

At each of March 31, 2020 and December 31, 2019, Activision Blizzard had no significant relationships with unconsolidated entities or financial parties, often referred to as “structured finance” or “special purpose” entities, established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes, that have or are reasonably likely to have a material current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures, or capital resources.

### **Critical Accounting Policies and Estimates**

Our condensed consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. These accounting principles require us to make certain estimates, judgments, and assumptions. We believe that the estimates, judgments, and assumptions upon which we rely are reasonable based upon information available to us at the time that they are made. These estimates, judgments, and assumptions can affect the reported amounts of assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the periods presented. To the extent there are material differences between these estimates, judgments, or assumptions and actual results, our financial statements will be affected. The accounting policies that reflect our more significant estimates, judgments, and assumptions, and which we believe are the most critical to aid in fully understanding and evaluating our reported financial results, include the following:

- Revenue Recognition;
- Income Taxes;
- Software Development Costs; and
- Fair Value Estimates (including Assessment of Impairment of Assets).

During the three months ended March 31, 2020, there were no significant changes to the above critical accounting policies and estimates. Refer to Management’s Discussion and Analysis of Financial Condition and Results of Operations contained in Part II, Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2019, for a more complete discussion of our critical accounting policies and estimates.

### **Recently Issued Accounting Pronouncements**

For a detailed discussion of all relevant recently issued accounting pronouncements, see [Note 2](#) of the notes to the condensed consolidated financial statements included in Item 1 of this Quarterly Report on Form 10-Q.

**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

Market risk is the potential loss arising from fluctuations in market rates and prices. Our market risk exposures primarily include fluctuations in foreign currency exchange rates and interest rates.

**Foreign Currency Exchange Rate Risk**

We transact business in many different foreign currencies and may be exposed to financial market risk resulting from fluctuations in foreign currency exchange rates, with a heightened risk for volatility in the future due to potential impacts of COVID-19 on global financial markets. Revenues and related expenses generated from our international operations are generally denominated in their respective local currencies. Primary currencies include euros, British pounds, Australian dollars, South Korean won, Chinese yuan, and Swedish krona. To the extent the U.S. dollar strengthens against foreign currencies, the translation of these foreign currency-denominated transactions will result in reduced revenues, operating expenses, net income, and cash flows from our international operations. Similarly, our revenues, operating expenses, net income, and cash flows will increase for our international operations if the U.S. dollar weakens against foreign currencies. Since we have significant international sales, but incur the majority of our costs in the United States, the impact of foreign currency fluctuations, particularly the strengthening of the U.S. dollar, may have an asymmetric and disproportional impact on our business. We monitor currency volatility throughout the year.

To mitigate our foreign currency risk resulting from our foreign currency-denominated monetary assets, liabilities, and earnings and our foreign currency risk related to functional currency-equivalent cash flows resulting from our intercompany transactions, we periodically enter into currency derivative contracts, principally forward contracts. These forward contracts generally have a maturity of less than one year. The counterparties for our currency derivative contracts are large and reputable commercial or investment banks.

The fair values of our foreign currency contracts are estimated based on the prevailing exchange rates of the various hedged currencies as of the end of the period.

We do not hold or purchase any foreign currency forward contracts for trading or speculative purposes.

**Foreign Currency Forward Contracts Designated as Hedges (“Cash Flow Hedges”)**

The total gross notional amounts and fair values of our Cash Flow Hedges are as follows (amounts in millions):

	As of March 31, 2020		As of December 31, 2019	
	Notional amount	Fair value gain (loss)	Notional amount	Fair value gain (loss)
<b>Foreign Currency:</b>				
Buy USD, Sell Euro	\$ 646	\$ 6	\$ 350	(\$ 2)

At March 31, 2020, our Cash Flow Hedges have remaining maturities of 20 months or less. Additionally, \$3 million of net realized but unrecognized gains are recorded within “Accumulated other comprehensive income (loss)” at March 31, 2020, for Cash Flow Hedges that had settled but were deferred and will be amortized into earnings, along with the associated hedged revenues. Such amounts will be reclassified into earnings within the next 12 months.

The amount of pre-tax net realized gains (losses) associated with our Cash Flow Hedges that were reclassified out of “Accumulated other comprehensive income (loss)” and into earnings was as follows (amounts in millions):

	For the Three Months Ended March 31,		Statement of Operations Classification
	2020	2019	
Cash Flow Hedges	\$ 9	\$ 11	Net revenues

**Foreign Currency Forward Contracts Not Designated as Hedges**

The total gross notional amounts and fair values of our foreign currency forward contracts not designated as hedges are as follows (amounts in millions):

	As of March 31, 2020		As of December 31, 2019	
	Notional amount	Fair value gain (loss)	Notional amount	Fair value gain (loss)
<b>Foreign Currency:</b>				
Buy USD, Sell GBP	25	—	25	(2)

For the three months ended March 31, 2020 and 2019, pre-tax net gains (losses) associated with these forward contracts were recorded in “General and administrative expenses” and were not material.

In the absence of hedging activities for the three months ended March 31, 2020, a hypothetical adverse foreign currency exchange rate movement of 10% would have resulted in a theoretical decline of our net income of approximately \$30 million. This sensitivity analysis assumes a parallel adverse shift of all foreign currency exchange rates against the U.S. dollar; however, all foreign currency exchange rates do not always move in this manner and actual results may differ materially.

**Interest Rate Risk**

Our exposure to market rate risk for changes in interest rates relates primarily to our investment portfolio, as our outstanding debt is all at fixed rates. Our investment portfolio consists primarily of money market funds and government securities with high credit quality and short average maturities. Because short-term securities mature relatively quickly and must be reinvested at the then-current market rates, interest income on a portfolio consisting of cash, cash equivalents, or short-term securities is more subject to market fluctuations than a portfolio of longer-term securities. Conversely, the fair value of such a portfolio is less sensitive to market fluctuations than a portfolio of longer-term securities. At March 31, 2020, our cash and cash equivalents were comprised primarily of money market funds.

As of March 31, 2020, based on the composition of our investment portfolio, and as a result of the COVID-19 pandemic and recent actions by central banks around the world, including the interest rate cuts by the U.S. Federal Reserve, we anticipate investment yields may remain low, which would lower our future interest income. Such impact is not expected to be material to the Company’s liquidity.

**Item 4. Controls and Procedures****Definition and Limitations of Disclosure Controls and Procedures**

Our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the “Exchange Act”)) are designed to reasonably ensure that information required to be disclosed in our reports filed under the Exchange Act is: (1) recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission’s rules and forms; and (2) accumulated and communicated to management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosures. A control system, no matter how well designed and operated, can provide only reasonable assurance that it will detect or uncover failures within the Company to disclose material information otherwise required to be set forth in our periodic reports. Inherent limitations to any system of disclosure controls and procedures include, but are not limited to, the possibility of human error and the circumvention or overriding of such controls by one or more persons. In addition, we have designed our system of controls based on certain assumptions, which we believe are reasonable, about the likelihood of future events, and our system of controls may therefore not achieve its desired objectives under all possible future events.

**Evaluation of Disclosure Controls and Procedures**

Our management, with the participation of our principal executive officer and principal financial officer, has evaluated the effectiveness of our disclosure controls and procedures at March 31, 2020, the end of the period covered by this report. Based on this evaluation, the principal executive officer and principal financial officer concluded that, at March 31, 2020, our disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is (1) recorded, processed, summarized, and reported

on a timely basis, and (2) accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosures.

**Changes in Internal Control Over Financial Reporting**

Our management, with the participation of our principal executive officer and principal financial officer, has evaluated any changes in our internal control over financial reporting that occurred during the fiscal quarter ended March 31, 2020. Based on this evaluation, the principal executive officer and principal financial officer concluded that, at March 31, 2020, there have not been any changes in our internal control over financial reporting during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

We are party to routine claims, suits, investigations, audits, and other proceedings arising from the ordinary course of business, including with respect to intellectual property rights, contractual claims, labor and employment matters, regulatory matters, tax matters, unclaimed property matters, compliance matters, and collection matters. In the opinion of management, after consultation with legal counsel, such routine claims and lawsuits are not significant, and we do not expect them to have a material adverse effect on our business, financial condition, results of operations, or liquidity.

### Item 1A. Risk Factors

Various risks associated with our business are described in Part I, Item 1A, "Risk Factors," of our Annual Report on Form 10-K for the year ended December 31, 2019 (the "2019 Form 10-K").

In addition to the other information set forth in this Quarterly Report on Form 10-Q, you should carefully consider the factors discussed in "Risk Factors" in the 2019 Form 10-K which could materially affect our business, reputation, financial condition, results of operations, income, revenue, profitability, cash flows, liquidity, or stock price. The ongoing global COVID-19 pandemic has heightened, and in some cases manifested, certain of the risks we normally face in operating our business, including those disclosed in the 2019 Form 10-K, and the risk factor disclosure in the 2019 Form 10-K is qualified by the information relating to the ongoing global COVID-19 pandemic that is described in this Quarterly Report on Form 10-Q, including the updated risk factor set forth below. Except as set forth below or otherwise discussed in this report, there have been no material changes to the risk factors previously disclosed in the 2019 Form 10-K.

#### ***Large-scale medical emergencies or public health epidemics may adversely affect our business, operations, financial condition, and future results.***

Epidemics, medical emergencies and other public health crises outside of our control could have a negative impact on our business. Large-scale public health emergencies can take many forms and can cause widespread illness and death.

For example, in December 2019, COVID-19 emerged and has since extensively impacted global health and the economic environment. On March 11, 2020, the World Health Organization characterized COVID-19 as a pandemic.

The full extent to which the global COVID-19 pandemic and its aftermath will impact our business, reputation, financial condition, results of operations, income, revenue, profitability, cash flows, liquidity, or stock price depends on numerous evolving factors that we are not able to fully predict, including: the duration and severity of the pandemic; the impact of the pandemic on the global economy; the impact of governmental, business and individual actions that have been and will continue to be taken in response to the pandemic; unintended consequences of actions we take, or have taken, in response to the pandemic; the impact of the pandemic on the health or productivity of our employees and external developers, including the ability to develop high-quality and well-received interactive software products and entertainment content and/or to release our products and content in a timely manner; the effects on the health, finances and discretionary spending patterns of our consumers, including the ability of our consumers to pay for our products and content; the effects on the demand for our products and content (including following the lifting of stay-at-home orders); our ability to sell products at assumed prices; the financial impact and strain on the retail customers and distributors on whom we rely to sell our physical products to consumers; the financial impact and strain on platform providers for whose video game consoles and/or on whose networks certain of our products are exclusively available; the financial impact and strain on third-party mobile and web platforms that provide significant online distribution for, and/or provide other services critical for the operation of, a number of our games; the effects on our suppliers who manufacture our physical products; the effects on other third parties with which we partner (e.g., to market or ship our products); the effects on our lenders and financial counterparties; the effects on regulatory agencies around the world on which we rely; our ability and the ability of the teams in the esports leagues we operate to host live events at some time in the future; our ability to continue to develop our emerging businesses, such as esports and advertising; increased volatility in foreign currency exchange rates; the impact of large-scale intervention by the Federal Reserve and other central banks around the world, including the impact on interest rates; and any other factor which results in disruptions or increased costs associated with the development, production, post-production, marketing and distribution of our products, the operation of our esports leagues and/or the digital advertising offered within our content. If the ongoing global COVID-19 pandemic has adverse effects in any one of these areas, our business may be negatively impacted.

#### **Item 5. Other Information**

On April 28, 2020, the Board of Directors of the Company appointed Jesse Yang as its Senior Vice President, Chief Accounting Officer, effective May 6, 2020. Mr. Yang will assume the duties of the principal accounting officer from Dennis Durkin, the Company's Chief Financial Officer, who has been serving in that role since August 5, 2019.

Mr. Yang, 44, held various positions of increasing responsibility in the finance department of Seagate Technology plc., a data storage technology and solutions company, from 2009 until April 2020, most recently serving as Senior Vice President, Corporate Controller & Treasury Operations from March 2019 until April 2020. Prior to joining Seagate, Mr. Yang was employed by PriceWaterhouseCoopers, a multinational network of firms delivering assurance, tax, and consulting services, from 1997 until 2008. Mr. Yang holds a B.S degree in applied mathematics from the University of California at Los Angeles.

There are no family relationships between Mr. Yang and any director or executive officer of the Company. Mr. Yang has not engaged in any related person transaction (as defined in Item 404(a) of Regulation S-K) with the Company.

Mr. Yang's term of employment under his agreement began on May 1, 2020 and continues through April 30, 2022 (subject to the Company's right to extend for an additional year). The agreement provides for: a minimum annual base salary of \$439,888; eligibility to receive annual discretionary bonuses targeted at 60% of base salary; participation in other benefits generally available to executives; and a one-time payment of \$400,000 as a long-term contract inducement, the entire amount of which is subject to "clawback" if Mr. Yang leaves the Company's employment in certain situations prior to the first anniversary of his start date and half of which is subject to "clawback" if Mr. Yang leaves the Company's employment in those situations prior to the second anniversary of his start date (but after the first anniversary of this start date).

Mr. Yang will initially be granted equity consisting of: (1) stock options (\$1,160,000 grant value), two-thirds of which will vest on April 29, 2022, and the remaining one-third of which will vest on April 29, 2023; and (2) performance-vesting restricted share units (\$1,740,000 grant date value at target; 125% of target at maximum performance), one-third of which will vest on each of April 29, 2021, 2022 and 2023, in each case based upon the level of achievement of the operating income objective for the Company set forth in its annual operating plan for the prior year.

If the agreement is terminated by reason of Mr. Yang's death, his heirs or estate will be entitled to receive, in addition to any amounts earned or accrued but unpaid, a lump sum payment of two times his base salary and a pro rata annual bonus with respect to the current year, and any vested options will generally remain exercisable for one year after his death. If the agreement is terminated by the Company without "cause", by Mr. Yang due to the relocation of his principal place of business without his consent, or as a result of his disability, he is entitled to receive, in addition to any amounts earned or accrued but unpaid, salary continuation through the expiration date of the agreement and a pro rata annual bonus with respect to the current year and, in the case of his termination due to disability, any vested options will generally remain exercisable for one year after such termination.

Certain payments contemplated by the agreement that would constitute "parachute payments" within the meaning of Section 280G of the Internal Revenue Code are subject to reduction.

#### **Item 6. Exhibits**

The exhibits listed on the accompanying Exhibit Index are hereby incorporated by reference into this Quarterly Report on Form 10-Q.

## EXHIBIT INDEX

<b>Exhibit Number</b>	<b>Exhibit</b>
3.1	<a href="#">Third Amended and Restated Certificate of Incorporation of Activision Blizzard, Inc., dated June 5, 2014 (incorporated by reference to Exhibit 3.1 of the Company's Form 8-K, filed June 6, 2014),</a>
3.2	<a href="#">Fourth Amended and Restated Bylaws of Activision Blizzard, Inc., adopted as of February 1, 2018 (incorporated by reference to Exhibit 3.1 of the Company's Form 8-K/A, filed March 21, 2018),</a>
10.1*	<a href="#">Employment Agreement, dated March 9, 2020, between Daniel Alegre and the Company, (incorporated by reference to Exhibit 10.1 of the Company's Form 8-K, filed March 5, 2020),</a>
31.1	<a href="#">Certification of Robert A. Kotick pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002,</a>
31.2	<a href="#">Certification of Dennis Durkin pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002,</a>
32.1	<a href="#">Certification of Robert A. Kotick pursuant to Section 906 of the Sarbanes-Oxley Act of 2002,</a>
32.2	<a href="#">Certification of Dennis Durkin pursuant to Section 906 of the Sarbanes-Oxley Act of 2002,</a>
101.INS	XBRL Instance Document - The instance document does not appear in the interactive data file because its XBRL tags are embedded within the Inline XBRL document.
101.SCH	XBRL Taxonomy Extension Schema Document.
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document.
101.LAB	XBRL Taxonomy Extension Labels Linkbase Document.
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document.
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document.
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).

\* Indicates a management contract or compensatory plan, contract or arrangement in which a director or executive officer of the Company participates.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 5, 2020

ACTIVISION BLIZZARD, INC.

/s/ DENNIS DURKIN

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Dennis Durkin

*Chief Financial Officer, Principal Financial Officer, and  
Principal Accounting Officer of Activision Blizzard, Inc.*

**CERTIFICATION**

I, Robert A. Kotick, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Activision Blizzard, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an Annual Report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2020

/s/ ROBERT A. KOTICK

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Robert A. Kotick  
*Chief Executive Officer and  
Principal Executive Officer of  
Activision Blizzard, Inc.*

**CERTIFICATION**

I, Dennis Durkin, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Activision Blizzard, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an Annual Report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2020

/s/ DENNIS DURKIN

Dennis Durkin

*Chief Financial Officer, Principal Financial Officer, and  
Principal Accounting Officer of Activision Blizzard, Inc.*

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the quarterly report of Activision Blizzard, Inc. (the "Company") on Form 10-Q for the period ended March 31, 2020 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Robert A. Kotick, Chief Executive Officer and Principal Executive Officer of the Company, certify, to my knowledge, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 5, 2020

/s/ ROBERT A. KOTICK

Robert A. Kotick

*Chief Executive Officer and*

*Principal Executive Officer of*

*Activision Blizzard, Inc.*

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the quarterly report of Activision Blizzard, Inc. (the "Company") on Form 10-Q for the period ended March 31, 2020 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Dennis Durkin, Chief Financial Officer and Principal Financial Officer of the Company, certify, to my knowledge, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 5, 2020

/s/ DENNIS DURKIN

Dennis Durkin

*Chief Financial Officer, Principal Financial Officer, and  
Principal Accounting Officer of Activision Blizzard, Inc.*

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.